



CONSOLIDATED FINANCIAL STATEMENTS

First half 2014

Unaudited figures







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**CONSOLIDATED FINANCIAL STATEMENTS**

Prepared in accordance with International Financial Reporting Standards as adopted by the European Union

The consolidated financial statements of the BNP Paribas Group are presented for the first halves of 2014 and 2013. In accordance with Article 20.1 of Annex I of European Commission Regulation (EC) 809/2004, the consolidated financial statements for the first half of 2012 are provided in the update, registered on 2 August 2013 under number D.13-0115-A02, to the registration document filed with the Autorité des marchés financiers on 8 March 2013 under number D.13-0115.

PROFIT AND LOSS ACCOUNT FOR THE FIRST HALF OF 2014

In millions of euros	Notes	First half 2014	First half 2013 ⁽¹⁾
Interest income	3.a	19,033	19,063
Interest expense	3.a	(9,300)	(9,630)
Commission income	3.b	6,185	5,986
Commission expense	3.b	(2,642)	(2,608)
Net gain on financial instruments at fair value through profit or loss	3.c	2,529	2,752
Net gain on available-for-sale financial assets and other financial assets not measured at fair value	3.d	1,278	1,048
Income from other activities	3.e	18,968	17,534
Expense on other activities	3.e	(16,570)	(15,012)
REVENUES		19,481	19,133
Salary and employee benefit expense		(7,490)	(7,267)
Other operating expense		(4,689)	(4,386)
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets		(720)	(734)
GROSS OPERATING INCOME		6,582	6,746
Cost of risk	3.f	(1,939)	(1,871)
Costs related to the comprehensive settlement with US authorities	3.g	(5,950)	-
OPERATING PROFIT/(LOSS)		(1,307)	4,875
Share of earnings of equity-method entities		245	261
Net gain on non-current assets		12	131
Goodwill	5.i	(3)	-
PRE-TAX PROFIT/(LOSS)		(1,053)	5,267
Corporate income tax	3.h	(1,424)	(1,545)
NET PROFIT / (LOSS)		(2,477)	3,722
Net income attributable to minority interests		172	372
NET PROFIT / (LOSS) ATTRIBUTABLE TO EQUITY HOLDERS		(2,649)	3,350
Basic earnings/(loss) per share	6.a	(2.22)	2.59
Diluted earnings/(loss) per share	6.a	(2.22)	2.59

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



STATEMENT OF NET INCOME AND CHANGES IN ASSETS AND LIABILITIES RECOGNISED DIRECTLY IN EQUITY

In millions of euros	First half 2014	First half 2013 ⁽¹⁾
Net profit / (loss) for the period	(2,477)	3,722
Changes in assets and liabilities recognised directly in equity	1,950	(939)
Items that are or may be reclassified to profit or loss	2,166	(1,044)
- Changes in exchange rate movements	249	(83)
- Changes in fair value of available-for-sale financial assets, including those reclassified as loans and receivables	1,682	364
- Changes in fair value of available-for-sale financial assets reported in net income, including those reclassified as loans and receivables	(510)	(304)
- Changes in fair value of hedging instruments	445	(615)
- Changes in fair value of hedging instruments reported in net income	7	1
- Changes in equity-method investments	293	(407)
Items that will not be reclassified to profit or loss	(216)	105
- Remeasurement gains (losses) related to post-employment benefit plans	(205)	114
- Changes in equity-method investments	(11)	(9)
Total	(527)	2,783
- Attributable to equity shareholders	(742)	2,551
- Attributable to minority interests	215	232

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

**BALANCE SHEET AT 30 JUNE 2014**

In millions of euros	Notes	30 June 2014	31 December 2013 ⁽¹⁾
ASSETS			
Cash and amounts due from central banks		79,255	100,787
Financial instruments at fair value through profit or loss			
Trading securities	5.a	195,513	157,735
Loans and repurchase agreements	5.a	166,264	152,036
Instruments designated as at fair value through profit or loss	5.a	74,251	68,185
Derivative financial instruments	5.a	303,388	305,755
Derivatives used for hedging purposes		15,073	8,368
Available-for-sale financial assets	5.b	224,000	199,056
Loans and receivables due from credit institutions	5.d	54,280	57,545
Loans and receivables due from customers	5.e	623,703	612,455
Remeasurement adjustment on interest-rate risk hedged portfolios		4,619	3,568
Held-to-maturity financial assets		9,609	9,881
Current and deferred tax assets	5.g	8,244	8,850
Accrued income and other assets	5.h	110,260	88,656
Equity-method investments		6,838	6,561
Investment property		1,535	1,772
Property, plant and equipment		17,250	16,929
Intangible assets		2,618	2,537
Goodwill	5.i	9,925	9,846
TOTAL ASSETS		1,906,625	1,810,522
LIABILITIES			
Due to central banks		4,780	662
Financial instruments at fair value through profit or loss			
Trading securities	5.a	81,317	69,792
Borrowings and repurchase agreements	5.a	213,922	202,662
Instruments designated as at fair value through profit or loss	5.a	51,524	47,342
Derivative financial instruments	5.a	301,162	301,439
Derivatives used for hedging purposes		17,531	12,139
Due to credit institutions	5.d	85,114	84,594
Due to customers	5.e	572,863	553,497
Debt securities	5.f	190,970	186,686
Remeasurement adjustment on interest-rate risk hedged portfolios		3,002	924
Current and deferred tax liabilities	5.g	2,716	2,477
Accrued expenses and other liabilities	5.h	102,874	78,381
Technical reserves of insurance companies		166,374	155,226
Provisions for contingencies and charges	5.j	11,867	11,922
Subordinated debt	5.f	12,339	11,824
TOTAL LIABILITIES		1,818,355	1,719,567
CONSOLIDATED EQUITY			
Share capital, additional paid-in capital and retained earnings		83,187	80,672
Net profit/(loss) for the period attributable to shareholders		(2,649)	4,818
Total capital, retained earnings and net income for the period attributable to shareholders		80,538	85,490
Change in assets and liabilities recognised directly in equity		4,062	1,943
Shareholders' equity		84,600	87,433
Retained earnings and net income for the period attributable to minority interests		3,629	3,528
Changes in assets and liabilities recognised directly in equity		41	(6)
Total minority interests		3,670	3,522
TOTAL CONSOLIDATED EQUITY		88,270	90,955
TOTAL LIABILITIES AND EQUITY		1,906,625	1,810,522

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



CASH FLOW STATEMENT FOR THE FIRST HALF OF 2014

In millions of euros	Notes	First half 2014	First half 2013 ⁽¹⁾
Pre-tax profit / (loss)		(1,053)	5,267
Non-monetary items included in pre-tax net profit or loss and other adjustments		14,079	4,259
Net depreciation/amortisation expense on property, plant and equipment and intangible assets		1,663	1,663
Impairment of goodwill and other non-current assets		(14)	16
Net addition to provisions		6,136	5,633
Share of earnings of equity-method entities		(245)	(261)
Net expense (income) from investing activities		482	(72)
Net expense (income) from financing activities		768	(608)
Other movements		5,289	(2,112)
Net decrease in cash related to assets and liabilities generated by operating activities		(34,767)	(35,919)
Net increase (decrease) in cash related to transactions with credit institutions		3,966	(57,075)
Net increase in cash related to transactions with customers		11,660	27,105
Net decrease in cash related to transactions involving other financial assets and liabilities		(47,856)	(3,588)
Net decrease in cash related to transactions involving non-financial assets and liabilities		(1,292)	(850)
Taxes paid		(1,245)	(1,511)
NET DECREASE IN CASH AND EQUIVALENTS GENERATED BY OPERATING ACTIVITIES		(21,741)	(26,393)
Net increase (decrease) in cash related to acquisitions and disposals of consolidated entities		(285)	344
Net decrease related to property, plant and equipment and intangible assets		(759)	(452)
NET DECREASE IN CASH AND EQUIVALENTS RELATED TO INVESTING ACTIVITIES		(1,044)	(108)
Decrease in cash and equivalents related to transactions with shareholders		(1,885)	(2,138)
Decrease in cash and equivalents generated by other financing activities		(1,646)	(1,962)
NET DECREASE IN CASH AND EQUIVALENTS RELATED TO FINANCING ACTIVITIES		(3,531)	(4,100)
EFFECT OF MOVEMENT IN EXCHANGE RATES ON CASH AND EQUIVALENTS		964	(562)
NET DECREASE IN CASH AND EQUIVALENTS		(25,352)	(31,163)
Balance of cash and equivalent accounts at the start of the period		97,755	98,809
Cash and amounts due from central banks		100,787	101,701
Due to central banks		(662)	(1,532)
On demand deposits with credit institutions	5.d	7,239	8,595
On demand loans from credit institutions	5.d	(9,485)	(9,679)
Deduction of receivables and accrued interest on cash and equivalents		(124)	(276)
Balance of cash and equivalent accounts at the end of the period		72,403	67,646
Cash and amounts due from central banks		79,255	72,280
Due to central banks		(4,780)	(2,056)
On demand deposits with credit institutions	5.d	10,215	9,819
On demand loans from credit institutions	5.d	(12,273)	(11,863)
Deduction of receivables and accrued interest on cash and equivalents		(14)	(534)
NET DECREASE IN CASH AND EQUIVALENTS		(25,352)	(31,163)

(1) Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



STATEMENT OF CHANGES IN SHAREHOLDERS'

In millions of euros	Capital and retained earnings						
	Attributable to shareholders				Minority interests		
	Share capital and additional paid-in capital	Undated Super Subordinated Notes	Non-distributed reserves	Total	Capital and retained earnings	Preferred shares eligible as Tier 1 capital	Total
Capital and retained earnings at 31 December 2012 (before IFRS 10 and IFRS 11)	26,714	7,241	48,263	82,218	7,409	752	8,161
Retrospective impact of IFRS 10 and IFRS 11			(151)	(151)	(54)	(67)	(121)
Capital and retained earnings at 1 January 2013 ⁽¹⁾	26,714	7,241	48,112	82,067	7,355	685	8,040
Appropriation of net income for 2012			(1,863)	(1,863)	(166)		(166)
Increases in capital and issues	79			79			
Reduction in capital ⁽¹⁾						(685)	(685)
Movements in own equity instruments	10	(12)	(54)	(56)			
Share-based payment plans			21	21			
Remuneration on preferred shares and undated super subordinated notes ⁽¹⁾			(101)	(101)	(39)		(39)
Impact of internal transactions on minority shareholders			76	76	(81)		(81)
Movements in consolidation scope impacting minority shareholders					(25)		(25)
Change in commitments to repurchase minority shareholders' interests			(1)	(1)	(5)		(5)
Other movements ⁽¹⁾			6	6	40		40
Change in assets and liabilities recognised directly in equity ⁽¹⁾			101	101	4		4
Net income for first half of 2013 ⁽¹⁾			3,350	3,350	372		372
Capital and retained earnings at 30 June 2013 ⁽¹⁾	26,803	7,229	49,647	83,679	7,455	-	7,455
Appropriation of net income for 2012					(5)		(5)
Increases in capital and issues	29			29			
Reduction in capital		(649)	(1)	(650)			
Movements in own equity instruments	(19)	34	(36)	(21)			
Share-based payment plans			28	28			
Remuneration on preferred shares and undated super subordinated notes			(165)	(165)			
Impact of internal transactions on minority shareholders			2	2	(2)		(2)
Movements in consolidation scope impacting minority shareholders			(16)	(16)	10		10
Acquisitions of additional interests or partial sales of interests			911	911	(4,161)		(4,161)
Change in commitments to repurchase minority shareholders' interests					(3)		(3)
Other movements ⁽¹⁾	(1)		(6)	(7)	15		15
Change in assets and liabilities recognised directly in equity ⁽¹⁾			232	232	(2)		(2)
Net income for second half of 2013 ⁽¹⁾			1,468	1,468	231		231
Interim dividend payments					(10)		(10)
Capital and retained earnings at 31 December 2013 ⁽¹⁾	26,812	6,614	52,064	85,490	3,528	-	3,528
Appropriation of net income for 2013			(1,866)	(1,866)	(86)		(86)
Increases in capital and issues	48			48			
Movements in own equity instruments	(128)	(15)	(75)	(218)			
Share-based payment plans			5	5			
Remuneration on preferred shares and undated super subordinated notes			(96)	(96)			
Acquisitions of additional interests or partial sales of interests (note 6.c)			(4)	(4)	56		56
Change in commitments to repurchase minority shareholders' interests			33	33	(34)		(34)
Other movements			7	7	(3)		(3)
Change in assets and liabilities recognised directly in equity			(212)	(212)	(4)		(4)
Net profit/(loss) for first half of 2014			(2,649)	(2,649)	172		172
Capital and retained earnings at 30 June 2014	26,732	6,599	47,207	80,538	3,629	-	3,629

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



EQUITY BETWEEN 1 JAN. 2013 AND 30 JUNE 2014

Changes in assets and liabilities recognised directly in equity						Total equity
Attributable to shareholders				Minority interests	Total equity	
Exchange rates	Financial assets available for sale and reclassified as loans and receivables	Derivatives used for hedging purposes	Total			
(501)	2,149	1,578	3,226	412	94,017	
				(2)	(274)	
(501)	2,149	1,578	3,226	410	93,743	
					(2,029)	
					79	
					(685)	
					(56)	
					21	
					(140)	
					(5)	
					(25)	
					(6)	
					46	
(239)	(92)	(569)	(900)	(144)	(939)	
					3,722	
(740)	2,057	1,009	2,326	266	93,726	
					(5)	
					29	
					(650)	
					(21)	
					28	
					(165)	
					-	
					(6)	
					(3,250)	
					(3)	
					8	
(1,139)	953	(197)	(383)	(272)	(425)	
					1,699	
					(10)	
(1,879)	3,010	812	1,943	(6)	90,955	
					(1,952)	
					48	
					(218)	
					5	
					(96)	
					52	
					(1)	
					4	
258	1,416	445	2,119	47	1,950	
					(2,477)	
(1,621)	4,426	1,257	4,062	41	88,270	



NOTES TO THE FINANCIAL STATEMENTS

Prepared in accordance with International Financial Reporting Standards as adopted by the European Union

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES APPLIED BY THE BNP PARIBAS GROUP

1.a APPLICABLE ACCOUNTING STANDARDS

The consolidated financial statements of the BNP Paribas Group have been prepared in accordance with international accounting standards (International Financial Reporting Standards – IFRS), as adopted for use in the European Union¹. Accordingly, certain provisions of IAS 39 on hedge accounting have been excluded, and the application of IFRIC 21 “Levies” (adopted by the European Union on 14 June 2014) will be mandatory only for annual reporting periods beginning on or after 17 June 2014.

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 “Interim Financial Reporting”.

As of 1 January 2014, the Group has applied IFRS 10 “Consolidated Financial Statements”, IFRS 11 “Joint Arrangements”, the amended IAS 28 “Investments in Associates and Joint Ventures” and the amendment to IAS 32 “Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities”, adopted on 29 December 2012 by the European Union. As these standards and amendments have a retrospective effect, the comparative financial statements as at 1 January, 30 June and 31 December 2013 have been restated as presented in note 2.

The introduction of other standards, which are mandatory as of 1 January 2014, has no effect on the condensed consolidated interim financial statements at 30 June 2014.

The Group did not choose to early-adopt the new standards, amendments, and interpretations adopted by the European Union, whose application in 2014 was optional.

The Group will apply the IFRIC 21 “Levies” interpretation in the consolidated financial statements as of 1 January 2015. The application of this interpretation as at 30 June 2014 would have had an estimated impact of EUR -117 million on the shareholders’ equity, of which EUR -165 million on the net income after tax of the first half of 2014.

⁽¹⁾ The full set of standards adopted for use in the European Union can be found on the website of the European Commission at: http://ec.europa.eu/internal_market/accounting/ias_en.htm#adopted-commission.



1.b CONSOLIDATION

1.b.1 SCOPE OF CONSOLIDATION

The consolidated financial statements of BNP Paribas include entities that are controlled by the Group, jointly controlled, and under significant influence, with the exception of those entities whose consolidation is regarded as immaterial to the Group. The consolidation of an entity is regarded as immaterial if its contribution to the consolidated financial statements is below the following three thresholds: EUR 15 million of consolidated revenues, EUR 1 million of consolidated net income before tax, EUR 500 million of total consolidated assets. Companies that hold shares in consolidated companies are also consolidated.

Subsidiaries are consolidated from the date on which the Group obtains effective control. Entities under temporary control are included in the consolidated financial statements until the date of disposal.

1.b.2 CONSOLIDATION METHODS

Controlled enterprises are fully consolidated. The Group controls a subsidiary when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

For entities governed by voting rights, the Group generally controls the entity if it directly or indirectly holds the majority of voting rights and if there are no other agreements altering the power of these voting rights.

For structured entities defined under IFRS 12 as entities that are not governed by voting rights, such as when those voting rights relate to administrative tasks only, whereas the relevant activities are directed by means of contractual arrangements, the analysis of control shall consider the purpose and design of the entity, the risks to which the entity is designed to be exposed and to what extent the Group absorbs the related variability. The assessment of control shall consider all facts and circumstances able to determine the Group's practical ability to make decisions that could significantly affect its returns, even if such decisions are contingent on uncertain future events or circumstances.

In assessing whether it has power, the Group considers only substantive rights which it holds or which are held by third parties. For a right to be substantive, the holder must have the practical ability to exercise that right when decisions about the relevant activities of the entity need to be made.

Control shall be reassessed if facts and circumstances indicate that there are changes to one or more of the elements of control.

Where the Group contractually holds the decision-making power, for instance where the Group acts as fund manager, it shall determine whether it is acting as agent or principal. Indeed, when associated with a certain level of exposure to the variability of returns, this decision-making power may indicate that the Group is acting on its own account and that it thus has control over those entities.

Where the Group carries out an activity with one or more partners, sharing control by virtue of a contractual agreement which requires unanimous consent on relevant activities (those that significantly affect the entity's returns), the Group exercises joint control over the activity. Where the jointly controlled activity is structured through a separate vehicle in which the partners have rights to the net assets, such an entity is accounted for using the equity method. Where the jointly controlled activity is not structured through a separate vehicle or where the partners have rights to the assets and obligations for the liabilities of the jointly controlled activity, the Group accounts for its share of the assets, liabilities, revenues and expenses in accordance with the applicable IFRSs.



Enterprises over which the Group exercises significant influence (associates) are accounted for by the equity method. Significant influence is the power to participate in the financial and operating policy decisions of an enterprise without exercising control. Significant influence is presumed to exist when the Group holds, directly or indirectly, 20% or more of the voting power of an enterprise. Interests of less than 20% are excluded from consolidation unless they represent a strategic investment and the Group effectively exercises significant influence. This applies to companies developed in partnership with other groups, where the BNP Paribas Group participates in strategic decisions of the enterprise through representation on the Board of Directors or equivalent governing body, exercises influence over the enterprise's operational management by supplying management systems or senior managers and provides technical assistance to support the enterprise's development.

Changes in the net assets of associates (companies accounted for under the equity method) are recognised on the assets side of the balance sheet under "Investments in associates" and in the relevant component of shareholders' equity. Goodwill on associates is also included under "Investments in associates".

Whenever there is an indication of impairment, the carrying amount of the investment consolidated under the equity method (including goodwill) is subjected to an impairment test, by comparing its recoverable value (the higher of value-in-use and market value less costs to sell) to its carrying amount. Where appropriate, impairment is recognised under "Share of earnings of associates" in the consolidated income statement and can be reversed at a later date.

If the Group's share of losses of an associate equals or exceeds the carrying amount of its investment in the associate, the Group discontinues including its share of further losses. The investment is reported at nil value. Additional losses of the associate are provided for only to the extent that the Group has a legal or constructive obligation to do so, or has made payments on behalf of the associate.

Minority interests are presented separately in the consolidated profit and loss account and balance sheet within consolidated equity. The calculation of minority interests takes into account the outstanding cumulative preferred shares classified as equity instruments issued by subsidiaries, when such shares are held outside the Group.

For transactions resulting in a loss of control, any equity interest retained by the Group is remeasured at its fair value through profit or loss.

Realised gains and losses on investments in consolidated undertakings are recognised in the profit and loss account under "Net gain on non-current assets".

1.b.3 CONSOLIDATION PROCEDURES

The consolidated financial statements are prepared using uniform accounting policies for reporting like transactions and other events in similar circumstances.

- **Elimination of intragroup balances and transactions**

Intragroup balances arising from transactions between consolidated enterprises, and the transactions themselves (including income, expenses and dividends), are eliminated. Profits and losses arising from intragroup sales of assets are eliminated, except where there is an indication that the asset sold is impaired. Unrealised gains and losses included in the value of available-for-sale assets are maintained in the consolidated financial statements.



- **Translation of financial statements expressed in foreign currencies**

The consolidated financial statements of BNP Paribas are prepared in euros.

The financial statements of enterprises whose functional currency is not the euro are translated using the closing rate method. Under this method, all assets and liabilities, both monetary and non-monetary, are translated using the spot exchange rate at the balance sheet date. Income and expense items are translated at the average rate for the period.

The same method is applied to the financial statements of enterprises located in hyperinflationary economies, after adjusting for the effects of inflation by applying a general price index.

Differences arising from the translation of balance sheet items and profit and loss items are recorded in shareholders' equity under "Exchange rates" for the portion attributable to shareholders, and in "Minority interests" for the portion attributable to outside investors. Under the optional treatment permitted by IFRS 1, the Group has reset to zero all translation differences, by booking all cumulative translation differences attributable to shareholders and to minority interests in the opening balance sheet at 1 January 2004 to retained earnings.

On liquidation or disposal of some or all of an interest held in a foreign enterprise located outside the euro zone, leading to a change in the nature of the investment (loss of control, loss of significant influence or loss of joint control without keeping a significant influence), the cumulative translation adjustment at the date of liquidation or sale, determined according to the step method, is recognised in the profit and loss account.

Should the interest percentage held change without any modification in the nature of the investment, the translation adjustment is reallocated between the portion attributable to shareholders and that attributable to minority interests, if the enterprise is fully consolidated. For enterprises consolidated under the equity method, the portion related to the interest sold is recognised in the profit and loss account.

1.b.4 BUSINESS COMBINATIONS AND MEASUREMENT OF GOODWILL

- **Business combinations**

Business combinations are accounted for using the purchase method.

Under this method, the acquiree's identifiable assets and liabilities assumed are measured at fair value at the acquisition date except for non-current assets classified as assets held for sale, which are accounted for at fair value less costs to sell.

The acquiree's contingent liabilities are not recognised in the consolidated balance sheet unless they represent a present obligation on the acquisition date and their fair value can be measured reliably.

The cost of a business combination is the fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued to obtain control of the acquiree. Costs directly attributable to the business combination are treated as a separate transaction and recognised through profit or loss.

Any contingent consideration is included in the cost, as soon as control is obtained, at fair value on the date when control was acquired. Subsequent changes in the value of any contingent consideration recognised as a financial liability are recognised through profit or loss.

The Group may recognise any adjustments to the provisional accounting within 12 months of the acquisition date.

Goodwill represents the difference between the cost of the combination and the acquirer's interest in the net fair value of the identifiable assets and liabilities of the acquiree at the acquisition date. Positive goodwill is recognised in the acquirer's balance sheet, while negative goodwill is recognised immediately in profit or loss, on the acquisition date. Minority interests are measured at their share of the fair value of the acquiree's identifiable assets and liabilities. However, for each business combination, the Group



can elect to measure minority interests at fair value, in which case a proportion of goodwill is allocated to them. To date, the Group has never used this latter option.

Goodwill is recognised in the functional currency of the acquiree and translated at the closing exchange rate.

On the acquisition date, any previously held equity interest in the acquiree is remeasured at its fair value through profit or loss. In the case of a step acquisition, the goodwill is therefore determined by reference to the acquisition-date fair value.

Since the revised IFRS 3 is applied prospectively, business combinations completed prior to 1 January 2010 were not restated for the effects of changes to IFRS 3.

As permitted under IFRS 1, business combinations that took place before 1 January 2004 and were recorded in accordance with the previously applicable accounting standards (French GAAP), have not been restated in accordance with the principles of IFRS 3.

- **Measurement of goodwill**

The BNP Paribas Group tests goodwill for impairment on a regular basis.

- Cash-generating units

The BNP Paribas Group has split all its activities into “cash-generating units”² representing major business lines. This split is consistent with the Group’s organisational structure and management methods, and reflects the independence of each unit in terms of results and management approach. It is reviewed on a regular basis in order to take account of events likely to affect the composition of cash-generating units, such as acquisitions, disposals and major reorganisations.

- Testing cash-generating units for impairment

Goodwill allocated to cash-generating units is tested for impairment annually and whenever there is an indication that a unit may be impaired, by comparing the carrying amount of the unit with its recoverable amount. If the recoverable amount is less than the carrying amount, an irreversible impairment loss is recognised, and the goodwill is written down by the excess of the carrying amount of the unit over its recoverable amount.

- Recoverable amount of a cash-generating unit

The recoverable amount of a cash-generating unit is the higher of the fair value of the unit less costs to sell, and its value in use.

Fair value is the price that would be obtained from selling the unit at the market conditions prevailing at the date of measurement, as determined mainly by reference to actual prices of recent transactions involving similar entities or on the basis of stock market multiples for comparable companies.

Value in use is based on an estimate of the future cash flows to be generated by the cash-generating unit, derived from the annual forecasts prepared by the unit’s management and approved by Group Executive Management, and from analyses of changes in the relative positioning of the unit’s activities on their market. These cash flows are discounted at a rate that reflects the return that investors would require from an investment in the business sector and region involved.

⁽²⁾ As defined by IAS 36.



1.c FINANCIAL ASSETS AND FINANCIAL LIABILITIES

1.c.1 LOANS AND RECEIVABLES

Loans and receivables include credit provided by the Group, the Group's share in syndicated loans, and purchased loans that are not quoted in an active market, unless they are held for trading purposes. Loans that are quoted in an active market are classified as "Available-for-sale financial assets" and measured using the methods applicable to this category.

Loans and receivables are initially measured at fair value or equivalent, which is usually the net amount disbursed at inception including directly attributable origination costs and certain types of fees or commission (syndication commission, commitment fees and handling charges) that are regarded as an adjustment to the effective interest rate on the loan.

Loans and receivables are subsequently measured at amortised cost. The income from the loan, representing interest plus transaction costs and fees/commission included in the initial value of the loan, is calculated using the effective interest method and taken to profit or loss over the life of the loan.

Commission earned on financing commitments prior to the inception of a loan is deferred and included in the value of the loan when the loan is made.

Commission earned on financing commitments when the probability of drawdown is low, or when there is uncertainty as to the timing and amount of drawdowns, is recognised on a straight-line basis over the life of the commitment.

1.c.2 REGULATED SAVINGS AND LOAN CONTRACTS

Home savings accounts (*Comptes Épargne-Logement* – "CEL") and home savings plans (*Plans d'Épargne Logement* – "PEL") are government-regulated retail products sold in France. They combine a savings phase and a loan phase which are inseparable, with the loan phase contingent upon the savings phase.

These products contain two types of obligations for BNP Paribas: an obligation to pay interest on the savings for an indefinite period, at a rate set by the government at the inception of the contract (in the case of PEL products) or at a rate reset every six months using an indexation formula set by law (in the case of CEL products); and an obligation to lend to the customer (at the customer's option) an amount contingent upon the rights acquired during the savings phase, at a rate set at the inception of the contract (in the case of PEL products) or at a rate contingent upon the savings phase (in the case of CEL products).

The Group's future obligations with respect to each generation (in the case of PEL products, a generation comprises all products with the same interest rate at inception; in the case of CEL products, all such products constitute a single generation) are measured by discounting potential future earnings from at-risk outstandings for that generation.

At-risk outstandings are estimated on the basis of a historical analysis of customer behaviour, and are equivalent to:

- for the loan phase: statistically probable loans outstanding and actual loans outstanding;
- for the savings phase: the difference between statistically probable outstandings and minimum expected outstandings, with minimum expected outstandings being deemed equivalent to unconditional term deposits.



Earnings for future periods from the savings phase are estimated as the difference between the reinvestment rate and the fixed savings interest rate on at-risk savings outstanding for the period in question. Earnings for future periods from the loan phase are estimated as the difference between the refinancing rate and the fixed loan interest rate on at-risk loans outstanding for the period in question.

The reinvestment rate for savings and the refinancing rate for loans are derived from the swap yield curve and from the spreads expected on financial instruments of similar type and maturity. Spreads are determined on the basis of actual spreads on fixed rate home loans in the case of the loan phase and products offered to individual clients in the case of the savings phase. In order to reflect the uncertainty of future interest rate trends, and the impact of such trends on customer behaviour models and on at-risk outstandings, the obligations are estimated using the Monte-Carlo method.

Where the sum of the Group's estimated future obligations with respect to the savings and loan phases of any generation of contracts indicates a potentially unfavourable situation for the Group, a provision is recognised (with no offset between generations) in the balance sheet in "Provisions for contingencies and charges". Movements in this provision are recognised as interest income in the profit and loss account.

1.c.3 SECURITIES

- **Categories of securities**

Securities held by the Group are classified into one of four categories.

- Financial assets at fair value through profit or loss

Apart from derivative instruments, "Financial assets at fair value through profit or loss" are composed of:

- financial assets held for trading purposes;
- financial assets that the Group has designated, on initial recognition, at fair value through profit or loss using the fair value option available under IAS 39. The conditions for applying the fair value option are set out in section 1.c.11.

Securities in this category are measured at fair value at the balance sheet date. Transaction costs are directly posted in the profit and loss account. Changes in fair value (excluding accrued interest on fixed-income securities) are presented in the profit and loss account under "Net gain/loss on financial instruments at fair value through profit or loss", along with dividends from variable-income securities and realised gains and losses on disposal.

Income earned on fixed-income securities classified into this category is shown under "Interest income" in the profit and loss account.

Fair value incorporates an assessment of the counterparty risk on these securities.

- Loans and receivables

Securities with fixed or determinable payments that are not traded on an active market, apart from securities for which the owner may not recover almost all of its initial investment due to reasons other than credit deterioration, are classified as "Loans and receivables" if they do not meet the criteria to be classified as "Financial assets at fair value through profit or loss". These securities are measured and recognised as described in section 1.c.1.



- Held-to-maturity financial assets

Held-to-maturity financial assets are investments with fixed or determinable payments and fixed maturity that the Group has the intention and ability to hold until maturity. Hedges contracted to cover assets in this category against interest rate risk do not qualify for hedge accounting as defined in IAS 39.

Assets in this category are accounted for at amortised cost using the effective interest method, which builds in amortisation of premium and discount (corresponding to the difference between the purchase price and redemption value of the asset) and acquisition costs (where material). Income earned from this category of assets is included in "Interest income" in the profit and loss account.

- Available-for-sale financial assets

Available-for-sale financial assets are fixed-income and variable-income securities other than those classified as "Fair value through profit or loss" or "Held-to-maturity" or "Loans and receivables".

Assets included in the available-for-sale category are initially recorded at fair value, plus transaction costs where material. At the balance sheet date, they are remeasured at fair value, with changes in fair value (excluding accrued interest) shown on a separate line in shareholders' equity. Upon disposal, these unrealised gains and losses are transferred from shareholders' equity to the profit and loss account, where they are shown on the line "Net gain/loss on available-for-sale financial assets". The same applies in the event of impairment.

Income recognised using the effective interest method for fixed-income available-for-sale securities is recorded under "Interest income" in the profit and loss account. Dividend income from variable-income securities is recognised under "Net gain/loss on available-for-sale financial assets" when the Group's right to receive payment is established.

- **Repurchase agreements and securities lending/borrowing**

Securities temporarily sold under repurchase agreements continue to be recorded in the Group's balance sheet in the category of securities to which they belong. The corresponding liability is recognised in the appropriate debt category on the balance sheet except in the case of repurchase agreements contracted for trading purposes where the corresponding liability is classified under "Financial liabilities at fair value through profit or loss".

Securities temporarily acquired under reverse repurchase agreements are not recognised in the Group's balance sheet. The corresponding receivable is recognised under "Loans and receivables" except in the case of reverse repurchase agreements contracted for trading purposes, where the corresponding receivable is recognised under "Financial assets at fair value through profit or loss".

Securities lending transactions do not result in derecognition of the lent securities, and securities borrowing transactions do not result in recognition of the borrowed securities on the balance sheet. In cases where the borrowed securities are subsequently sold by the Group, the obligation to deliver the borrowed securities on maturity is recognised on the balance sheet under "Financial liabilities at fair value through profit or loss".

- **Date of recognition for securities transactions**

Securities classified as at fair value through profit or loss, held-to-maturity or available-for-sale financial assets are recognised at the trade date.

Regardless of their classification (at fair value through profit or loss, loans and receivables or debt), temporary sales of securities as well as sales of borrowed securities are initially recognised at the



settlement date. For reverse repurchase agreements and repurchase agreements, a financing commitment, respectively given and received, is recognised between the trade date and the settlement date when the transactions are recognised, respectively, as "Loans and receivables" and "Liabilities". When reverse repurchase agreements and repurchase agreements are recognised, respectively, as "Financial assets at fair value through profit or loss" and "Financial liabilities at fair value through profit or loss", the repurchase commitment is recognised as a derivative financial instrument.

Securities transactions are carried on the balance sheet until the Group's rights to receive the related cash flows expire, or until the Group has substantially transferred all the risks and rewards related to ownership of the securities.

1.c.4 FOREIGN CURRENCY TRANSACTIONS

The methods used to account for assets and liabilities relating to foreign currency transactions entered into by the Group, and to measure the foreign exchange risk arising on such transactions, depend on whether the asset or liability in question is classified as a monetary or a non-monetary item.

- Monetary assets and liabilities³ expressed in foreign currencies

Monetary assets and liabilities expressed in foreign currencies are translated into the functional currency of the relevant Group entity at the closing rate. Translation differences are recognised in the profit and loss account, except for those arising from financial instruments designated as a cash flow hedge or a net foreign investment hedge, which are recognised in shareholders' equity.

- Non-monetary assets and liabilities expressed in foreign currencies

Non-monetary assets may be measured either at historical cost or at fair value. Non-monetary assets expressed in foreign currencies are translated using the exchange rate at the date of the transaction if they are measured at historical cost, and at the closing rate if they are measured at fair value.

Translation differences on non-monetary assets expressed in foreign currencies and measured at fair value (variable-income securities) are recognised in the profit and loss account if the asset is classified under "Financial assets at fair value through profit or loss", and in shareholders' equity if the asset is classified under "Available-for-sale financial assets", unless the financial asset in question is designated as an item hedged against foreign exchange risk in a fair value hedging relationship, in which case the translation difference is recognised in the profit and loss account.

1.c.5 IMPAIRMENT AND RESTRUCTURING OF FINANCIAL ASSETS

• **Doubtful assets**

Doubtful assets are defined as assets where the Bank considers that there is a risk that the debtors will be unable to honour all or part of their commitments.

⁽³⁾ Monetary assets and liabilities are assets and liabilities to be received or paid in fixed or determinable amounts of cash.



- **Impairment of loans and receivables and held-to-maturity financial assets, provisions for financing and guarantee commitments**

An impairment loss is recognised against loans and held-to-maturity financial assets where (i) there is objective evidence of a decrease in value as a result of an event occurring after inception of the loan or acquisition of the asset; (ii) the event affects the amount or timing of future cash flows; and (iii) the consequences of the event can be reliably measured. Loans are initially assessed for evidence of impairment on an individual basis, and subsequently on a portfolio basis. Similar principles are applied to financing and guarantee commitments given by the Group, with the probability of drawdown taken into account in any assessment of financing commitments.

At an individual level, objective evidence that a financial asset is impaired includes observable data regarding the following events:

- the existence of accounts that are more than three months past due (six months past due for real estate loans and loans to local authorities);
- knowledge or indications that the borrower meets significant financial difficulty, such that a risk can be considered to have arisen regardless of whether the borrower has missed any payments;
- concessions with respect to the credit terms granted to the borrower that the lender would not have considered had the borrower not been meeting financial difficulty (see section "Restructuring of assets classified as "Loans and receivables").

The amount of the impairment is the difference between the carrying amount before impairment and the present value, discounted at the original effective interest rate of the asset, of those components (principal, interest, collateral, etc.) regarded as recoverable. Changes in the amount of impairment losses are recognised in the profit and loss account under "Cost of risk". Any subsequent decrease in an impairment loss that can be related objectively to an event occurring after the impairment loss was recognised is credited to the profit and loss account, also under "Cost of risk". Once an asset has been impaired, the theoretical income earned on the carrying amount of the asset calculated at the original effective interest rate used to discount the estimated recoverable cash flows is recognised under "Interest income" in the profit and loss account.

Impairment losses on loans and receivables are usually recorded in a separate provision account which reduces the amount for which the loan or receivable was recorded in assets upon initial recognition. Provisions relating to off-balance sheet financial instruments, financing and guarantee commitments or disputes are recognised in liabilities. Impaired receivables are written off in whole or in part and the corresponding provision is reversed for the amount of the loss when all other means available to the Bank for recovering the receivables or guarantees have failed, or when all or part of the receivables have been waived.

Counterparties that are not individually impaired are risk-assessed on a portfolio basis with similar characteristics. This assessment draws upon an internal rating system based on historical data, adjusted as necessary to reflect circumstances prevailing at the balance sheet date. It enables the Group to identify groups of counterparties which, as a result of events occurring since inception of the loans, have collectively acquired a probability of default at maturity that provides objective evidence of impairment of the entire portfolio, but without it being possible at that stage to allocate the impairment to individual counterparties. This assessment also estimates the amount of the loss on the portfolios in question, taking account of trends in the economic cycle during the assessment period. Changes in the amount of portfolio impairments are recognised in the profit and loss account under "Cost of risk".

Based on the experienced judgement of the Bank's divisions or Risk Management, the Group may recognise additional collective impairment provisions with respect to a given economic sector or geographic area affected by exceptional economic events. This may be the case when the consequences of these events cannot be measured with sufficient accuracy to adjust the parameters used to



determine the collective provision recognised against affected portfolios of loans with similar characteristics.

- **Impairment of available-for-sale financial assets**

Impairment of "Available-for-sale financial assets" (which mainly comprise securities) is recognised on an individual basis if there is objective evidence of impairment as a result of one or more events occurring since acquisition.

In the case of variable-income securities quoted in an active market, the control system identifies securities that may be impaired on a long term basis and is based on criteria such as a significant decline in quoted price below the acquisition cost or a prolonged decline, which prompts the Group to carry out an additional individual qualitative analysis. This may lead to the recognition of an impairment loss calculated on the basis of the quoted price.

Apart from the identification criteria, the Group has determined three indications of impairment, one being a significant decline in price, defined as a fall of more than 50% of the acquisition price, another being a prolonged decline over two consecutive years and the final one being a decline on average of at least 30% over an observation period of one year. The Group believes that a period of two years is what is necessary for a moderate decline in price below the purchase cost to be considered as something more than just the effect of random volatility inherent in the stock markets or a cyclical change lasting a few years, but which represents a lasting phenomenon justifying an impairment.

A similar method is applied for variable-income securities not quoted in an active market. Any impairment is then determined based on the model value.

In the case of fixed-income securities, impairment is assessed based on the same criteria applied to individually impaired loans and receivables. For securities quoted in an active market, impairment is determined based on the quoted price. For all the others, it is determined based on model value.

Impairment losses taken against variable-income securities are recognised as a component of Revenues on the line "Net gain/loss on available-for-sale financial assets", and may not be reversed through the profit and loss account until these securities are sold. Any subsequent decline in fair value constitutes an additional impairment loss, recognised in the profit and loss account.

Impairment losses taken against fixed-income securities are recognised under "Cost of risk", and may be reversed through the profit and loss account in the event of an increase in fair value that relates objectively to an event occurring after the last impairment was recognised.

- **Restructuring of assets classified as "Loans and receivables"**

The restructuring of an asset classified in "Loans and receivables" is considered to be a troubled debt restructuring when the Bank, for economic or legal reasons related to the borrower's financial difficulties, agrees to a modification of terms of the original transaction that it would not otherwise consider, resulting in the borrower's contractual obligation to the Bank, measured at present value, being reduced compared with the original terms.

At the time of restructuring, a discount is applied to the loan to reduce its carrying amount to the present value of the new expected future cash flows discounted at the original effective interest rate.

The decrease in the asset value is recognised in profit and loss under "Cost of risk".

When the restructuring consists of a partial or full settlement with other substantially different assets, the original debt (see note 1.c.14) and the assets received in settlement are recognised at their fair value on the settlement date. The difference in value is recognised in profit or loss under "Cost of risk".



1.c.6 RECLASSIFICATION OF FINANCIAL ASSETS

The only authorised reclassifications of financial assets are the following:

- For a non-derivative financial asset which is no longer held for the purposes of selling it in the near-term, out of "Financial assets at fair value through profit or loss" and into:
 - "Loans and receivables" if the asset meets the definition for this category and the Group has the intention and ability to hold the asset for the foreseeable future or until maturity; or
 - Other categories only under rare circumstances when justified and provided that the reclassified assets meet the conditions applicable to the host portfolio.
- Out of "Available-for-sale financial assets" and into:
 - "Loans and receivables" with the same conditions as set out above for "Financial assets at fair value through profit or loss";
 - "Held-to-maturity financial assets," for assets that have a maturity, or "Financial assets at cost," for unlisted variable-income assets.

Financial assets are reclassified at fair value, or at the value calculated by a model, on the reclassification date. Any derivatives embedded in the reclassified financial assets are recognised separately and changes in fair value are recognised through profit or loss.

After reclassification, assets are recognised according to the provisions applied to the host portfolio. The transfer price on the reclassification date is deemed to be the initial cost of the asset for the purpose of determining any impairment.

In the event of reclassification from "Available-for-sale financial assets" to another category, gains or losses previously recognised through equity are amortised to profit or loss over the residual life of the instrument using the effective interest method.

Any upward revisions to the estimated recoverable amounts are recognised through an adjustment to the effective interest rate as of the date on which the estimate is revised. Downward revisions are recognised through an adjustment to the financial asset's carrying amount.

1.c.7 ISSUES OF DEBT SECURITIES

Financial instruments issued by the Group are qualified as debt instruments if the Group company issuing the instruments has a contractual obligation to deliver cash or another financial asset to the holder of the instrument. The same applies if the Group is required to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Group, or to deliver a variable number of the Group's own equity instruments.

Issues of debt securities are initially recognised at the issue value including transaction costs, and are subsequently measured at amortised cost using the effective interest method.

Bonds redeemable for or convertible into equity instruments of the Group are accounted for as hybrid instruments with a debt component and an equity component, determined on initial recognition.



1.c.8 OWN EQUITY INSTRUMENTS AND OWN EQUITY INSTRUMENT DERIVATIVES

The term “own equity instruments” refers to shares issued by the parent company (BNP Paribas SA) and by its fully consolidated subsidiaries. External costs that are directly attributable to an issue of new shares are deducted from equity net of all related taxes.

Own equity instruments held by the Group, also known as treasury shares, are deducted from consolidated shareholders' equity irrespective of the purpose for which they are held. Gains and losses arising on such instruments are eliminated from the consolidated profit and loss account.

When the Group acquires equity instruments issued by subsidiaries under the exclusive control of BNP Paribas, the difference between the acquisition price and the share of net assets acquired is recorded in retained earnings attributable to BNP Paribas shareholders. Similarly, the liability corresponding to put options granted to minority shareholders in such subsidiaries, and changes in the value of that liability, are offset initially against minority interests, with any surplus offset against retained earnings attributable to BNP Paribas shareholders. Until these options have been exercised, the portion of net income attributable to minority interests is allocated to minority interests in the profit and loss account. A decrease in the Group's interest in a fully consolidated subsidiary is recognised in the Group's accounts as a change in shareholders' equity.

Own equity instrument derivatives are treated as follows, depending on the method of settlement:

- as equity instruments if they are settled by physical delivery of a fixed number of own equity instruments for a fixed amount of cash or other financial asset. Such instruments are not revalued;
- as derivatives if they are settled in cash, or by choice, depending on whether they are settled by physical delivery of the shares or in cash. Changes in value of such instruments are taken to the profit and loss account.

If the contract includes an obligation, whether contingent or not, for the bank to repurchase its own shares, the bank must recognise the debt at its present value with an offsetting entry in equity.

1.c.9 DERIVATIVE INSTRUMENTS AND HEDGE ACCOUNTING

All derivative instruments are recognised in the balance sheet on the trade date at the transaction price, and are remeasured to fair value on the balance sheet date.

- **Derivatives held for trading purposes**

Derivatives held for trading purposes are recognised in the balance sheet in “Financial assets at fair value through profit or loss” when their fair value is positive, and in “Financial liabilities at fair value through profit or loss” when their fair value is negative. Realised and unrealised gains and losses are recognised in the profit and loss account on the line “Net gain/loss on financial instruments at fair value through profit or loss”.



- **Derivatives and hedge accounting**

Derivatives contracted as part of a hedging relationship are designated according to the purpose of the hedge.

Fair value hedges are particularly used to hedge interest rate risk on fixed rate assets and liabilities, both for identified financial instruments (securities, debt issues, loans, borrowings) and for portfolios of financial instruments (in particular, demand deposits and fixed rate loans).

Cash flow hedges are particularly used to hedge interest rate risk on floating-rate assets and liabilities, including rollovers, and foreign exchange risks on highly probable forecast foreign currency revenues.

At the inception of the hedge, the Group prepares formal documentation which details the hedging relationship, identifying the instrument, or portion of the instrument, or portion of risk that is being hedged, the hedging strategy and the type of risk hedged, the hedging instrument, and the methods used to assess the effectiveness of the hedging relationship.

On inception and at least quarterly, the Group assesses, in consistency with the original documentation, the actual (retrospective) and expected (prospective) effectiveness of the hedging relationship. Retrospective effectiveness tests are designed to assess whether the ratio of actual changes in the fair value or cash flows of the hedging instrument to those in the hedged item is within a range of 80% to 125%. Prospective effectiveness tests are designed to ensure that expected changes in the fair value or cash flows of the derivative over the residual life of the hedge adequately offset those of the hedged item. For highly probable forecast transactions, effectiveness is assessed largely on the basis of historical data for similar transactions.

Under IAS 39 as adopted by the European Union, which excludes certain provisions on portfolio hedging, interest rate risk hedging relationships based on portfolios of assets or liabilities qualify for fair value hedge accounting as follows:

- the risk designated as being hedged is the interest rate risk associated with the interbank rate component of interest rates on commercial banking transactions (loans to customers, savings accounts and demand deposits);
- the instruments designated as being hedged correspond, for each maturity band, to a portion of the interest rate gap associated with the hedged underlyings;
- the hedging instruments used consist exclusively of "plain vanilla" swaps;
- prospective hedge effectiveness is established by the fact that all derivatives must, on inception, have the effect of reducing interest rate risk in the portfolio of hedged underlyings. Retrospectively, a hedge will be disqualified from hedge accounting once a shortfall arises in the underlyings specifically associated with that hedge for each maturity band (due to prepayment of loans or withdrawals of deposits).

The accounting treatment of derivatives and hedged items depends on the hedging strategy.

In a fair value hedging relationship, the derivative instrument is remeasured at fair value in the balance sheet, with changes in fair value recognised in profit or loss in "Net gain/loss on financial instruments at fair value through profit or loss", symmetrically with the remeasurement of the hedged item to reflect the hedged risk. In the balance sheet, the fair value remeasurement of the hedged component is recognised in accordance with the classification of the hedged item in the case of a hedge of identified assets and liabilities, or under "Remeasurement adjustment on interest rate risk hedged portfolios" in the case of a portfolio hedging relationship.

If a hedging relationship ceases or no longer fulfils the effectiveness criteria, the hedging instrument is transferred to the trading book and accounted for using the treatment applied to this category. In the case of identified fixed-income instruments, the remeasurement adjustment recognised in the balance sheet is amortised at the effective interest rate over the remaining life of the instrument. In the case of interest rate risk hedged fixed-income portfolios, the adjustment is amortised on a straight-line basis over the remainder of the original term of the hedge. If the hedged item no longer appears in the balance sheet, in particular due to prepayments, the adjustment is taken to the profit and loss account immediately.

In a cash flow hedging relationship, the derivative is measured at fair value in the balance sheet, with changes in fair value taken to shareholders' equity on a separate line, "Unrealised or deferred gains or



losses". The amounts taken to shareholders' equity over the life of the hedge are transferred to the profit and loss account under "Net interest income" as and when the cash flows from the hedged item impact profit or loss. The hedged items continue to be accounted for using the treatment specific to the category to which they belong.

If the hedging relationship ceases or no longer fulfils the effectiveness criteria, the cumulative amounts recognised in shareholders' equity as a result of the remeasurement of the hedging instrument remain in equity until the hedged transaction itself impacts profit or loss, or until it becomes clear that the transaction will not occur, at which point they are transferred to the profit and loss account.

If the hedged item ceases to exist, the cumulative amounts recognised in shareholders' equity are immediately taken to the profit and loss account.

Whatever the hedging strategy used, any ineffective portion of the hedge is recognised in the profit and loss account under "Net gain/loss on financial instruments at fair value through profit or loss".

Hedges of net foreign currency investments in subsidiaries and branches are accounted for in the same way as cash flow hedges. Hedging instruments may be currency derivatives or any other non-derivative financial instrument.

- **Embedded derivatives**

Derivatives embedded in hybrid financial instruments are separated from the value of the host contract and accounted for separately as a derivative if the hybrid instrument is not recorded as a financial asset or liability at fair value through profit or loss, and if the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract.

1.c.10 DETERMINATION OF FAIR VALUE

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market or most advantageous market, at the measurement date.

The Group determines the fair value of financial instruments either by using prices obtained directly from external data or by using valuation techniques. These valuation techniques are primarily market and income approaches encompassing generally accepted models (e.g. discounted cash flows, Black-Scholes model, and interpolation techniques). They maximize the use of observable inputs and minimize the use of unobservable inputs. They are calibrated to reflect current market conditions and valuation adjustments are applied as appropriate, when some factors such as model, liquidity and credit risks are not captured by the models or their underlying inputs but are nevertheless considered by market participants when setting the exit price.

The unit of measurement is generally the individual financial asset or financial liability but a portfolio-based measurement can be elected subject to certain conditions. Accordingly, the Group retains this portfolio-based measurement exception to determine the fair value when some group of financial assets and financial liabilities with substantially similar and offsetting market risks or credit risks are managed on the basis of a net exposure, in accordance with the documented risk management strategy.

Assets and liabilities measured or disclosed at fair value are categorised into the three following levels of the fair value hierarchy:

- Level 1: fair values are determined using directly quoted prices in active markets for identical assets and liabilities. Characteristics of an active market include the existence of a sufficient frequency and volume of activity and of readily available prices.
- Level 2: fair values are determined based on valuation techniques for which significant inputs are observable market data, either directly or indirectly. These techniques are regularly calibrated and the inputs are corroborated with information from active markets.
- Level 3: fair values are determined using valuation techniques for which significant inputs are unobservable or cannot be corroborated by market-based observations, due for instance to illiquidity of the instrument and significant model risk. An unobservable input is a parameter for



which there are no market data available and that is therefore derived from proprietary assumptions about what other market participants would consider when assessing fair value. The assessment of whether a product is illiquid or subject to significant model risks is a matter of judgment.

The level in the fair value hierarchy within which the asset or liability is categorised in its entirety is based upon the lowest level input that is significant to the entire fair value.

For financial instruments disclosed in Level 3 of the fair value hierarchy, a difference between the transaction price and the fair value may arise at initial recognition. This "Day One Profit" is deferred and released to the profit and loss account over the period during which the valuation parameters are expected to remain non-observable. When parameters that were originally non-observable become observable, or when the valuation can be substantiated in comparison with recent similar transactions in an active market, the unrecognised portion of the day one profit is released to the profit and loss account.

1.c.11 FINANCIAL ASSETS AND LIABILITIES DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS (FAIR VALUE OPTION)

Financial assets or financial liabilities may be designated on initial recognition as at fair value through profit or loss, in the following cases:

- hybrid financial instruments containing one or more embedded derivatives which otherwise would have been separated and accounted for separately;
- where using the option enables the entity to eliminate or significantly reduce a mismatch in the measurement and accounting treatment of assets and liabilities that would arise if they were to be classified in separate categories;
- when a group of financial assets and/or financial liabilities is managed and measured on the basis of fair value, in accordance with a documented risk management and investment strategy.

1.c.12 INCOME AND EXPENSES ARISING FROM FINANCIAL ASSETS AND FINANCIAL LIABILITIES

Income and expenses arising from financial instruments measured at amortised cost and from fixed-income securities classified in "Available-for-sale financial assets" are recognised in the profit and loss account using the effective interest method.

The effective interest rate is the rate that exactly discounts estimated future cash flows through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the asset or liability in the balance sheet. The effective interest rate calculation takes into account all fees received or paid that are an integral part of the effective interest rate of the contract, transaction costs, and premiums and discounts.

The method used by the Group to recognise service-related commission income and expenses depends on the nature of the service. Commission treated as an additional component of interest is included in the effective interest rate, and is recognised in the profit and loss account in "Net interest income". Commission payable or receivable on execution of a significant transaction is recognised in the profit and loss account in full on execution of the transaction, under "Commission income and expense". Commission payable or receivable for recurring services is recognised over the term of the service, also under "Commission income and expense".

Commission received in respect of financial guarantee commitments is regarded as representing the fair value of the commitment. The resulting liability is subsequently amortised over the term of the commitment, under commission income in Revenues.



1.c.13 COST OF RISK

Cost of risk includes movements in provisions for impairment of fixed-income securities and loans and receivables due from customers and credit institutions, movements in provisions for financing and guarantee commitments given, losses on irrecoverable loans and amounts recovered on loans written off. This caption also includes impairment losses recorded with respect to default risk incurred on counterparties for over-the-counter financial instruments, as well as expenses relating to fraud and to disputes inherent to the financing business.

1.c.14 DERECOGNITION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The Group derecognises all or part of a financial asset either when the contractual rights to the cash flows from the asset expire or when the Group transfers the contractual rights to the cash flows from the asset and substantially all the risks and rewards of ownership of the asset. Unless these conditions are fulfilled, the Group retains the asset in its balance sheet and recognises a liability for the obligation created as a result of the transfer of the asset.

The Group derecognises all or part of a financial liability when the liability is extinguished in full or in part.

1.c.15 OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

A financial asset and a financial liability are offset and the net amount presented in the balance sheet if, and only if, the Group has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Repurchase agreements and derivatives traded with clearing houses that meet the two criteria set out in the accounting standard are offset in the balance sheet.

1.d ACCOUNTING STANDARDS SPECIFIC TO INSURANCE BUSINESS

The specific accounting policies relating to assets and liabilities generated by insurance contracts and financial contracts with a discretionary participation feature written by fully consolidated insurance companies are retained for the purposes of the consolidated financial statements. These policies comply with IFRS 4.

All other insurance company assets and liabilities are accounted for using the policies applied to the Group's assets and liabilities generally, and are included in the relevant balance sheet and profit and loss account headings in the consolidated financial statements.

1.d.1 ASSETS

Financial assets and non-current assets are accounted for using the policies described elsewhere in this note. The only exceptions are shares in civil property companies (SCIs) held in unit-linked insurance contract portfolios, which are measured at fair value on the balance sheet date with changes in fair value taken to profit or loss.

Financial assets representing technical provisions related to unit-linked business are shown in "Financial assets at fair value through profit or loss", and are stated at the realisable value of the underlying assets at the balance sheet date.



1.d.2 LIABILITIES

The Group's obligations to policyholders and beneficiaries are shown in "Technical reserves of insurance companies" and are comprised of liabilities relating to insurance contracts carrying a significant insurance risk (e.g., mortality or disability) and to financial contracts with a discretionary participation feature, which are covered by IFRS 4. A discretionary participation feature is one which gives life policyholders the right to receive a share of actual profits as a supplement to guaranteed benefits.

Liabilities relating to other financial contracts, which are covered by IAS 39, are shown in "Due to customers".

Unit-linked contract liabilities are measured in reference to the fair value of the underlying assets at the balance sheet date.

The technical reserves of life insurance subsidiaries consist primarily of mathematical reserves, which generally correspond to the surrender value of the contract.

The benefits offered relate mainly to the risk of death (term life insurance, annuities, loan repayment, guaranteed minimum on unit-linked contracts) and, for borrowers' insurance, to disability, incapacity and unemployment risks. These types of risks are controlled by the use of appropriate mortality tables (certified tables in the case of annuity-holders), medical screening appropriate to the level of benefit offered, statistical monitoring of insured populations, and reinsurance programmes.

Non-life technical reserves include unearned premium reserves (corresponding to the portion of written premiums relating to future periods) and outstanding claims reserves, inclusive of claims handling costs.

The adequacy of technical reserves is tested at the balance sheet date by comparing them with the average value of future cash flows as derived from stochastic analyses. Any adjustments to technical reserves are taken to the profit and loss account for the period. A capitalisation reserve is set up in individual statutory accounts on the sale of amortisable securities in order to defer part of the net realised gain and hence maintain the yield to maturity on the portfolio of admissible assets. In the consolidated financial statements, the bulk of this reserve is reclassified to "Policyholders' surplus" on the liabilities side of the consolidated balance sheet; a deferred tax liability is recognised on the portion taken to shareholders' equity.

This item also includes the policyholders' surplus reserve resulting from the application of shadow accounting. This represents the interest of policyholders, mainly within French life insurance subsidiaries, in unrealised gains and losses on assets where the benefit paid under the policy is linked to the return on those assets. This interest is an average derived from stochastic analyses of unrealised gains and losses attributable to policyholders in various scenarios.

In the event of an unrealised loss on shadow accounted assets, a policyholders' loss reserve is recognised on the assets side of the consolidated balance sheet in an amount equal to the probable deduction from the policyholders' future profit share. The recoverability of the policyholders' loss reserve is assessed prospectively, taking into account policyholders' surplus reserves recognised elsewhere, capital gains on financial assets that are not shadow accounted due to accounting elections made (held-to-maturity financial assets and property investments measured at cost) and the company's ability and intention to hold the assets carrying the unrealised loss. The policyholders' loss reserve is recognised symmetrically with the corresponding assets and shown on the assets side of the balance sheet under the line item "Accrued income and other assets".



1.d.3 PROFIT AND LOSS ACCOUNT

Income and expenses arising on insurance contracts written by the Group are recognised in the profit and loss account under “Income from other activities” and “Expense on other activities”.

Other insurance company income and expenses are included in the relevant profit and loss account item. Consequently, movements in the policyholders’ surplus reserve are shown on the same line as gains and losses on the assets that generated the movements.

1.e PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS

Property, plant and equipment and intangible assets shown in the consolidated balance sheet are composed of assets used in operations and investment property.

Assets used in operations are those used in the provision of services or for administrative purposes, and include non-property assets leased by the Group as lessor under operating leases.

Investment property comprises property assets held to generate rental income and capital gains.

Property, plant and equipment and intangible assets are initially recognised at purchase price plus directly attributable costs, together with borrowing costs where a long period of construction or adaptation is required before the asset can be brought into service.

Software developed internally by the BNP Paribas Group that fulfils the criteria for capitalisation is capitalised at direct development cost, which includes external costs and the labour costs of employees directly attributable to the project.

Subsequent to initial recognition, property, plant and equipment and intangible assets are measured at cost less accumulated depreciation or amortisation and any impairment losses. The only exceptions are shares in civil property companies (SCIs) held in unit-linked insurance contract portfolios, which are measured at fair value on the balance sheet date, with changes in fair value taken to profit or loss.

The depreciable amount of property, plant and equipment and intangible assets is calculated after deducting the residual value of the asset. Only assets leased by the Group as the lessor under operating leases are presumed to have a residual value, as the useful life of property, plant and equipment and intangible assets used in operations is generally the same as their economic life.

Property, plant and equipment and intangible assets are depreciated or amortised using the straight-line method over the useful life of the asset. Depreciation and amortisation expense is recognised in the profit and loss account under “Depreciation, amortisation and impairment of property, plant and equipment and intangible assets”.

Where an asset consists of a number of components which may require replacement at regular intervals, or which have different uses or generate economic benefits at different rates, each component is recognised separately and depreciated using a method appropriate to that component. The BNP Paribas Group has adopted the component-based approach for property used in operations and for investment property.

The depreciation periods used for office property are as follows: 80 years or 60 years for the shell (for prime and other property respectively); 30 years for facades; 20 years for general and technical installations; and 10 years for fixtures and fittings.

Software is amortised, depending on its type, over periods of no more than 8 years in the case of infrastructure developments and 3 years or 5 years in the case of software developed primarily for the purpose of providing services to customers.

Software maintenance costs are expensed as incurred. However, expenditure that is regarded as upgrading the software or extending its useful life is included in the initial acquisition or production cost.



Depreciable property, plant and equipment and intangible assets are tested for impairment if there is an indication of potential impairment at the balance sheet date. Non-depreciable assets are tested for impairment at least annually, using the same method as for goodwill allocated to cash-generating units.

If there is an indication of impairment, the new recoverable amount of the asset is compared with the carrying amount. If the asset is found to be impaired, an impairment loss is recognised in the profit and loss account. This loss is reversed in the event of a change in the estimated recoverable amount or if there is no longer an indication of impairment. Impairment losses are taken to the profit and loss account in "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Gains and losses on disposals of property, plant and equipment and intangible assets used in operations are recognised in the profit and loss account in "Net gain on non-current assets".

Gains and losses on disposals of investment property are recognised in the profit and loss account in "Income from other activities" or "Expense on other activities".

1.f LEASES

Group companies may either be the lessee or the lessor in a lease agreement.

1.f.1 LESSOR ACCOUNTING

Leases contracted by the Group as lessor are categorised as either finance leases or operating leases.

- **Finance leases**

In a finance lease, the lessor transfers substantially all the risks and rewards of ownership of an asset to the lessee. It is treated as a loan made to the lessee to finance the purchase of the asset.

The present value of the lease payments, plus any residual value, is recognised as a receivable. The net income earned from the lease by the lessor is equal to the amount of interest on the loan, and is taken to the profit and loss account under "Interest income". The lease payments are spread over the lease term, and are allocated to reduction of the principal and to interest such that the net income reflects a constant rate of return on the net investment outstanding in the lease. The rate of interest used is the rate implicit in the lease.

Individual and portfolio impairments of lease receivables are determined using the same principles as applied to other loans and receivables.

- **Operating leases**

An operating lease is a lease under which substantially all the risks and rewards of ownership of an asset are not transferred to the lessee.

The asset is recognised under property, plant and equipment in the lessor's balance sheet and depreciated on a straight-line basis over the lease term. The depreciable amount excludes the residual value of the asset. The lease payments are taken to the profit and loss account in full on a straight-line basis over the lease term. Lease payments and depreciation expenses are taken to the profit and loss account under "Income from other activities" and "Expenses on other activities".



1.f.2 LESSEE ACCOUNTING

Leases contracted by the Group as lessee are categorised as either finance leases or operating leases.

- **Finance leases**

A finance lease is treated as an acquisition of an asset by the lessee, financed by a loan. The leased asset is recognised in the balance sheet of the lessee at the lower of its fair value or the present value of the minimum lease payments calculated at the interest rate implicit in the lease. A matching liability, equal to the fair value of the leased asset or the present value of the minimum lease payments, is also recognised in the balance sheet of the lessee. The asset is depreciated using the same method as that applied to owned assets, after deducting the residual value from the amount initially recognised, over the useful life of the asset. If there is no reasonable certainty that the lessee will obtain ownership by the end of the lease term, the asset shall be fully depreciated over the shorter of the lease term and its useful life. The lease obligation is accounted for at amortised cost.

- **Operating leases**

The asset is not recognised in the balance sheet of the lessee. Lease payments made under operating leases are taken to the profit and loss account of the lessee on a straight-line basis over the lease term.

1.g NON-CURRENT ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

Where the Group decides to sell non-current assets and it is highly probable that the sale will occur within 12 months, these assets are shown separately in the balance sheet, on the line "Non-current assets held for sale". Any liabilities associated with these assets are also shown separately in the balance sheet, on the line "Liabilities associated with non-current assets held for sale".

Once classified in this category, non-current assets and groups of assets and liabilities are measured at the lower of carrying amount or fair value less costs to sell.

Such assets are no longer depreciated. If an asset or group of assets and liabilities becomes impaired, an impairment loss is recognised in the profit and loss account. Impairment losses may be reversed.

Where a group of assets and liabilities held for sale represents a cash generating unit, it is categorised as a "discontinued operation". Discontinued operations include operations that are held for sale, operations that have been shut down, and subsidiaries acquired exclusively with a view to resell.

All gains and losses related to discontinued operations are shown separately in the profit and loss account, on the line "Post-tax gain/loss on discontinued operations and assets held for sale". This line includes the post-tax profits or losses of discontinued operations, the post-tax gain or loss arising from remeasurement at fair value less costs to sell, and the post-tax gain or loss on disposal of the operation.



1.h EMPLOYEE BENEFITS

Employee benefits are classified in one of four categories:

- short-term benefits, such as salary, annual leave, incentive plans, profit-sharing and additional payments;
- long-term benefits, including compensated absences, long-service awards, and other types of cash-based deferred compensation;
- termination benefits;
- post-employment benefits, including top-up banking industry pensions and retirement bonuses in France and pension plans in other countries, some of which are operated through pension funds.

- **Short-term benefits**

The Group recognises an expense when it has used services rendered by employees in exchange for employee benefits.

- **Long-term benefits**

These are benefits, other than short-term benefits, post-employment benefits and termination benefits. This relates, in particular, to compensation deferred for more than 12 months and not linked to the BNP Paribas share price, which is accrued in the financial statements for the period in which it is earned.

The actuarial techniques used are similar to those used for defined-benefit post-employment benefits, except that the revaluation items are recognised in the profit and loss account and not in equity.

- **Termination benefits**

Termination benefits are employee benefits payable in exchange for the termination of an employee's contract as a result of either a decision by the Group to terminate a contract of employment before the legal retirement age, or a decision by an employee to accept voluntary redundancy in exchange for these benefits. Termination benefits due more than 12 months after the balance sheet date are discounted.

- **Post-employment benefits**

In accordance with IFRS, the BNP Paribas Group draws a distinction between defined-contribution plans and defined-benefit plans.

Defined-contribution plans do not give rise to an obligation for the Group and do not require a provision. The amount of the employer's contributions payable during the period is recognised as an expense.

Only defined-benefit schemes give rise to an obligation for the Group. This obligation must be measured and recognised as a liability by means of a provision.

The classification of plans into these two categories is based on the economic substance of the plan, which is reviewed to determine whether the Group has a legal or constructive obligation to pay the agreed benefits to employees.

Post-employment benefit obligations under defined-benefit plans are measured using actuarial techniques that take demographic and financial assumptions into account.



The net liability recognised with respect to post-employment benefit plans is the difference between the present value of the defined-benefit obligation and the fair value of any plan assets.

The present value of the defined-benefit obligation is measured on the basis of the actuarial assumptions applied by the Group, using the projected unit credit method. This method takes into account various parameters, specific to each country or Group entity, such as demographic assumptions, the probability that employees will leave before retirement age, salary inflation, a discount rate, and the general inflation rate.

When the value of the plan assets exceeds the amount of the obligation, an asset is recognised if it represents a future economic benefit for the Group in the form of a reduction in future contributions or a future partial refund of amounts paid into the plan.

The annual expense recognised in the profit and loss account under “Salaries and employee benefits”, with respect to defined-benefit plans includes the current service cost (the rights vested by each employee during the period in return for service rendered), the net interests linked to the effect of discounting the net defined-benefit liability (asset), the past service cost arising from plan amendments or curtailments, and the effect of any plan settlements.

Remeasurements of the net defined-benefit liability (asset) are recognised in other comprehensive income and are never reclassified to profit or loss. They include actuarial gains and losses, the return on plan assets and any change in the effect of the asset ceiling (excluding amounts included in net interest on the defined-benefit liability or asset).

1.i SHARE-BASED PAYMENTS

Share-based payment transactions are payments based on shares issued by the Group, whether the transaction is settled in the form of equity or cash of which the amount is based on trends in the value of BNP Paribas shares.

IFRS 2 requires share-based payments granted after 7 November 2002 to be recognised as an expense. The amount recognised is the value of the share-based payment granted to the employee.

The Group grants employees stock subscription option plans and deferred share-based or share price-linked cash-settled compensation plans, and also offers them the possibility to purchase specially-issued BNP Paribas shares at a discount, on condition that they retain the shares for a specified period.

- **Stock option and share award plans**

The expense related to stock option and share award plans is recognised over the vesting period, if the benefit is conditional upon the grantee's continued employment.

Stock options and share award expenses are recorded under salary and employee benefits expenses, with a corresponding adjustment to shareholders' equity. They are calculated on the basis of the overall plan value, determined at the date of grant by the Board of Directors.

In the absence of any market for these instruments, financial valuation models are used that take into account any performance conditions related to the BNP Paribas share price. The total expense of a plan is determined by multiplying the unit value per option or share awarded by the estimated number of options or shares awarded vested at the end of the vesting period, taking into account the conditions regarding the grantee's continued employment.

The only assumptions revised during the vesting period, and hence resulting in a remeasurement of the expense, are those relating to the probability that employees will leave the Group and those relating to performance conditions that are not linked to the price value of BNP Paribas shares.



- **Share price-linked cash-settled deferred compensation plans**

The expense related to these plans is recognised in the year during which the employee rendered the corresponding services.

If the payment of share-based variable compensation is explicitly subject to the employee's continued presence at the vesting date, the services are presumed to have been rendered during the vesting period and the corresponding compensation expense is recognised on a pro rata basis over that period. The expense is recognised under salary and employee benefits expenses with a corresponding liability in the balance sheet. It is revised to take into account any non-fulfilment of the continued presence or performance conditions and the change in BNP Paribas share price.

If there is no continued presence condition, the expense is not deferred, but recognised immediately with a corresponding liability in the balance sheet. This is then revised on each reporting date until settlement to take into account any performance conditions and the change in the BNP Paribas share price.

- **Share subscriptions or purchases offered to employees under the company savings plan**

Share subscriptions or purchases offered to employees under the company savings plan (*Plan d'Épargne Entreprise*) at lower-than-market rates over a specified period do not include a vesting period. However, employees are prohibited by law from selling shares acquired under this plan for a period of five years. This restriction is taken into account when measuring the benefit to the employees, which is reduced accordingly. Therefore, the benefit equals the difference, at the date the plan is announced to employees, between the fair value of the share (after allowing for the restriction on sale) and the acquisition price paid by the employee, multiplied by the number of shares acquired.

The cost of the mandatory five-year holding period is equivalent to the cost of a strategy involving the forward sale of shares subscribed at the time of the capital increase reserved for employees and the cash purchase of an equivalent number of BNP Paribas shares on the market, financed by a loan repaid at the end of a five-year period out of the proceeds from the forward sale transaction. The interest rate on the loan is the rate that would be applied to a five-year general purpose loan taken out by an individual with an average risk profile. The forward sale price for the shares is determined on the basis of market parameters.

1.j PROVISIONS RECORDED UNDER LIABILITIES

Provisions recorded under liabilities (other than those relating to financial instruments, employee benefits and insurance contracts) mainly relate to restructuring, claims and litigation, fines and penalties, and tax risks.

A provision is recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event, and a reliable estimate can be made of the amount of the obligation. The amount of such obligations is discounted, where the impact of discounting is material, in order to determine the amount of the provision.



1.k CURRENT AND DEFERRED TAXES

The current income tax charge is determined on the basis of the tax laws and tax rates in force in each country in which the Group operates during the period in which the income is generated.

Deferred taxes are recognised when temporary differences arise between the carrying amount of an asset or liability in the balance sheet and its tax base.

Deferred tax liabilities are recognised for all taxable temporary differences other than:

- taxable temporary differences on initial recognition of goodwill;
- taxable temporary differences on investments in enterprises under the exclusive or joint control of the Group, where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences and unused carryforwards of tax losses only to the extent that it is probable that the entity in question will generate future taxable profits against which these temporary differences and tax losses can be offset.

Deferred tax assets and liabilities are measured using the liability method, using the tax rate which is expected to apply to the period when the asset is realised or the liability is settled, based on tax rates and tax laws that have been or will have been enacted by the balance sheet date of that period. They are not discounted.

Deferred tax assets and liabilities are offset when they arise within the same tax group, they fall under the jurisdiction of a single tax authority, and there is a legal right to offset.

Current and deferred taxes are recognised as tax income or expenses in the profit and loss account, excepted for deferred taxes relating to unrealised gains or losses on available-for-sale assets or to changes in the fair value of instruments designated as cash flow hedges, which are taken to shareholders' equity.

When tax credits on revenues from receivables and securities are used to settle corporate income tax payable for the period, the tax credits are recognised on the same line as the income to which they relate. The corresponding tax expense continues to be carried in the profit and loss account under "Corporate income tax".

1.l CASH FLOW STATEMENT

The cash and cash equivalents balance is composed of the net balance of cash accounts and accounts with central banks, and the net balance of interbank demand loans and deposits.

Changes in cash and cash equivalents related to operating activities reflect cash flows generated by the Group's operations, including cash flows related to investment property, held-to-maturity financial assets and negotiable certificates of deposit.

Changes in cash and cash equivalents related to investing activities reflect cash flows resulting from acquisitions and disposals of subsidiaries, associates or joint ventures included in the consolidated group, as well as acquisitions and disposals of property, plant and equipment excluding investment property and property held under operating leases.

Changes in cash and cash equivalents related to financing activities reflect the cash inflows and outflows resulting from transactions with shareholders, cash flows related to bonds and subordinated debt, and debt securities (excluding negotiable certificates of deposit).



1.m USE OF ESTIMATES IN THE PREPARATION OF THE FINANCIAL STATEMENTS

Preparation of the financial statements requires managers of core businesses and corporate functions to make assumptions and estimates that are reflected in the measurement of income and expense in the profit and loss account and of assets and liabilities in the balance sheet, and in the disclosure of information in the notes to the financial statements. This requires the managers in question to exercise their judgement and to make use of information available at the date of the preparation of the financial statements when making their estimates. The actual future results from operations where managers have made use of estimates may in reality differ significantly from those estimates, mainly according to market conditions. This may have a material effect on the financial statements.

This applies in particular to:

- impairment losses recognised to cover credit risks inherent in banking intermediation activities;
- the use of internally-developed models to measure positions in financial instruments that are not quoted in active markets;
- calculations of the fair value of unquoted financial instruments classified in "Available-for-sale financial assets", "Financial assets at fair value through profit or loss" or "Financial liabilities at fair value through profit or loss", and more generally calculations of the fair value of financial instruments subject to a fair value disclosure requirement;
- whether a market is active or inactive for the purposes of using a valuation technique;
- impairment losses on variable-income financial assets classified as "Available-for-sale";
- impairment tests performed on intangible assets;
- the appropriateness of the designation of certain derivative instruments such as cash flow hedges, and the measurement of hedge effectiveness;
- estimates of the residual value of assets leased under finance leases or operating leases, and more generally of assets on which depreciation is charged net of their estimated residual value;
- the measurement of provisions for contingencies and charges.

This is also the case for assumptions applied to assess the sensitivity of each type of market risk and the sensitivity of valuations to non-observable parameters.



2. RETROSPECTIVE IMPACT OF IFRS 10, IFRS 11 AND THE AMENDMENT TO IAS 32

As of 1 January 2014, the Group has applied IFRS 10 “Consolidated Financial Statements”, IFRS 11 “Joint Arrangements”, the amended IAS 28 “Investments in Associates and Joint Ventures” and the amendment to IAS 32 “Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities”, adopted on 29 December 2012 by the European Union. As these standards and amendments have a retrospective effect, the comparative financial statements as at 1 January, 30 June and 31 December 2013 have been restated.

- **Retrospective impact of IFRS 10 and IFRS 11**

The main impact of the first-time adoption of IFRS 10 is the consolidation of two asset-backed commercial paper conduits.

The adoption of IFRS 11 has resulted in the Group's use of the equity method to account for jointly controlled activities conducted via a separate vehicle in which the partners have rights to the net assets. Such activities had hitherto been proportionally consolidated.

The relevant entities are identified in note 6.b Scope of Consolidation.

The TEB group, fully consolidated since 20 December 2013, was previously proportionally consolidated. The application of IFRS 11 led to its consolidation under the equity method until 20 December in the restated 2013 financial statements. Thus, the TEB group contributes to the IFRS 11 adjustments to the balance sheet as at 1 January 2013 and to the profit and loss account of the first half of 2013. Then, the TEB group is fully consolidated in the balance sheet as at 31 December 2013.

- **Retrospective impact of the amendment to IAS 32**

The principles of offsetting financial assets and liabilities have been clarified: the legally enforceable right to set off the recognised amounts must be unconditional and must exist in all circumstances. Clarification has been given on the circumstances in which simultaneous gross settlement may be considered equivalent to net settlement.



- Balance sheet

The following tables present the impact of the application of IFRS 10, IFRS 11 and the amendment to IAS 32 on the balance sheet of the Group at 1 January 2013 and 31 December 2013.

In millions of euros	1 January 2013 before IFRS 10 and 11, and the amendment to IAS 32	IFRS 10 adjustments	IFRS 11 adjustments	IAS 32 amendment adjustments	1 January 2013 restated
ASSETS					
Cash and amounts due from central banks	103,190		(1,489)		101,701
Financial instruments at fair value through profit or loss					
Trading securities	143,465		(300)		143,165
Loans and repurchase agreements	146,899		144	1,981	149,024
Instruments designated as at fair value through profit or loss	62,800	809			63,609
Derivative financial instruments	410,635	(13)	67	5,160	415,849
Derivatives used for hedging purposes	14,267		(81)		14,186
Available-for-sale financial assets	192,506		(5,743)		186,763
Loans and receivables due from credit institutions	40,406	79	7,079		47,564
Loans and receivables due from customers	630,520	4,449	(19,418)	22	615,573
Remeasurement adjustment on interest-rate risk hedged portfolios	5,836		(142)		5,694
Held-to-maturity financial assets	10,284		(6)		10,278
Current and deferred tax assets	8,732		(248)		8,484
Accrued income and other assets	99,207	(1)	(864)		98,342
Equity-method investments	7,031		2,497		9,528
Investment property	927	1,023			1,950
Property, plant and equipment	17,319		(368)		16,951
Intangible assets	2,585		(60)		2,525
Goodwill	10,591		(428)		10,163
TOTAL ASSETS	1,907,200	6,346	(19,360)	7,163	1,901,349
LIABILITIES					
Due to central banks	1,532				1,532
Financial instruments at fair value through profit or loss					
Trading securities	52,432		(154)		52,278
Borrowings and repurchase agreements	203,063		1	1,981	205,045
Instruments designated as at fair value through profit or loss	43,530	1,832			45,362
Derivative financial instruments	404,598		50	5,160	409,808
Derivatives used for hedging purposes	17,286		(279)		17,007
Due to credit institutions	111,735		(1,985)		109,750
Due to customers	539,513	(216)	(12,817)	22	526,502
Debt securities	173,198	4,589	(2,580)		175,207
Remeasurement adjustment on interest-rate risk hedged portfolios	2,067				2,067
Current and deferred tax liabilities	2,943		(186)		2,757
Accrued expenses and other liabilities	86,691	141	(687)		86,145
Technical reserves of insurance companies	147,992				147,992
Provisions for contingencies and charges	11,380		(120)		11,260
Subordinated debt	15,223		(329)		14,894
TOTAL LIABILITIES	1,813,183	6,346	(19,086)	7,163	1,807,606
CONSOLIDATED EQUITY					
Total capital, retained earnings and net income for the period attributable to shareholders	82,218		(151)		82,067
Change in assets and liabilities recognised directly in equity	3,226				3,226
Shareholders' equity	85,444	-	(151)	-	85,293
Retained earnings and net income for the period attributable to minority interests	8,161		(121)		8,040
Changes in assets and liabilities recognised directly in equity	412		(2)		410
Total minority interests	8,573	-	(123)	-	8,450
TOTAL CONSOLIDATED EQUITY	94,017	-	(274)	-	93,743
TOTAL LIABILITIES AND EQUITY	1,907,200	6,346	(19,360)	7,163	1,901,349



In millions of euros	31 December 2013 before IFRS 10 and 11, and amendment to IAS 32	IFRS 10 adjustments	IFRS 11 adjustments	IAS 32 amendment adjustments	31 December 2013 restated
ASSETS					
Cash and amounts due from central banks	101,066		(279)		100,787
Financial instruments at fair value through profit or loss					
Trading securities	157,740		(5)		157,735
Loans and repurchase agreements	145,308			6,728	152,036
Instruments designated as at fair value through profit or loss	67,230	955			68,185
Derivative financial instruments	301,409	(14)	54	4,306	305,755
Derivatives used for hedging purposes	8,426		(58)		8,368
Available-for-sale financial assets	203,413		(4,357)		199,056
Loans and receivables due from credit institutions	50,487	2	7,056		57,545
Loans and receivables due from customers	617,161	4,909	(9,637)	22	612,455
Remeasurement adjustment on interest-rate risk hedged portfolios	3,657		(89)		3,568
Held-to-maturity financial assets	9,881				9,881
Current and deferred tax assets	9,048		(198)		8,850
Accrued income and other assets	89,105	(1)	(448)		88,656
Equity-method investments	5,747		814		6,561
Investment property	713	1,059			1,772
Property, plant and equipment	17,177		(248)		16,929
Intangible assets	2,577		(40)		2,537
Goodwill	9,994		(148)		9,846
TOTAL ASSETS	1,800,139	6,910	(7,583)	11,056	1,810,522
LIABILITIES					
Due to central banks	661		1		662
Financial instruments at fair value through profit or loss					
Trading securities	69,803		(11)		69,792
Borrowings and repurchase agreements	195,934			6,728	202,662
Instruments designated as at fair value through profit or loss	45,329	2,013			47,342
Derivative financial instruments	297,081	(5)	57	4,306	301,439
Derivatives used for hedging purposes	12,289		(150)		12,139
Due to credit institutions	85,021		(427)		84,594
Due to customers	557,903	(273)	(4,155)	22	553,497
Debt securities	183,507	5,114	(1,935)		186,686
Remeasurement adjustment on interest-rate risk hedged portfolios	924				924
Current and deferred tax liabilities	2,632		(155)		2,477
Accrued expenses and other liabilities	78,676	61	(356)		78,381
Technical reserves of insurance companies	155,226				155,226
Provisions for contingencies and charges	11,963		(41)		11,922
Subordinated debt	12,028		(204)		11,824
TOTAL LIABILITIES	1,708,977	6,910	(7,376)	11,056	1,719,567
CONSOLIDATED EQUITY					
Total capital, retained earnings and net income for the period attributable to shareholders	85,656		(166)		85,490
Change in assets and liabilities recognised directly in equity	1,935		8		1,943
Shareholders' equity	87,591	-	(158)	-	87,433
Retained earnings and net income for the period attributable to minority interests	3,579		(51)		3,528
Changes in assets and liabilities recognised directly in equity	(8)		2		(6)
Total minority interests	3,571	-	(49)	-	3,522
TOTAL CONSOLIDATED EQUITY	91,162	-	(207)	-	90,955
TOTAL LIABILITIES AND EQUITY	1,800,139	6,910	(7,583)	11,056	1,810,522



- **Profit and loss account:**

The following table shows impacts on profit and loss account of the first half of 2013 by application of IFRS 10 and IFRS 11. The amendment to IAS 32 has no impact on the profit and loss account.

In millions of euros	First half 2013 before IFRS 10 and 11	IFRS 10 adjustments	IFRS 11 adjustments	First half 2013 restated
Interest income	20,074	28	(1,039)	19,063
Interest expense	(10,026)	(11)	407	(9,630)
Commission income	6,195	(5)	(204)	5,986
Commission expense	(2,647)	(11)	50	(2,608)
Net gain/loss on financial instruments at fair value through profit or loss	2,766	(6)	(8)	2,752
Net gain/loss on available-for-sale financial assets and other financial assets not measured at fair value	1,087		(39)	1,048
Income from other activities	17,637	8	(111)	17,534
Expense on other activities	(15,114)		102	(15,012)
REVENUES	19,972	3	(842)	19,133
Salary and employee benefit expense	(7,466)		199	(7,267)
Other operating expense	(4,578)		192	(4,386)
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	(761)		27	(734)
GROSS OPERATING INCOME	7,167	3	(424)	6,746
Cost of risk	(2,087)		216	(1,871)
OPERATING INCOME	5,080	3	(208)	4,875
Share of earnings of equity-method entities	106		155	261
Net gain on non-current assets	129		2	131
Goodwill				
PRE-TAX INCOME	5,315	3	(51)	5,267
Corporate income tax	(1,592)		47	(1,545)
NET INCOME	3,723	3	(4)	3,722
Net income attributable to minority interests	376		(4)	372
NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS	3,347	3	-	3,350



- **Statement of net income and changes in assets and liabilities recognised directly in equity**

The following table shows impacts on the statement of net income and changes in assets and liabilities recognised directly in equity for the first half of 2013 due to the application of IFRS 10 and IFRS 11. The amendment to IAS 32 has no impact on the statement of net income and changes in assets and liabilities recognised directly in equity.

In millions of euros	First half 2013 before IFRS 10 and 11	IFRS 10 adjustments	IFRS 11 adjustments	First half 2013 restated
Net income for the period	3,723	3	(4)	3,722
Changes in assets and liabilities recognised directly in equity	(967)	-	28	(939)
Items that are or may be reclassified to profit or loss	(1,072)	-	28	(1,044)
- Changes in exchange rate movements	(196)		113	(83)
- Changes in fair value of available-for-sale financial assets, including those reclassified as loans and receivables	266		98	364
- Changes in fair value of available-for-sale financial assets reported in net income, including those reclassified as loans and receivables	(332)		28	(304)
- Changes in fair value of hedging instruments	(596)		(19)	(615)
- Changes in fair value of hedging instruments reported in net income	1			1
- Changes in equity-method investments	(215)		(192)	(407)
Items that will not be reclassified to profit or loss	105	-	-	105
- Remeasurement gains (losses) related to post-employment benefit plans	118		(4)	114
- Changes in equity-method investments	(13)		4	(9)
				-
Total	2,756	3	24	2,783
- Attributable to equity shareholders	2,530	3	18	2,551
- Attributable to minority interests	226		6	232

- **Cash flow statement**

The cash flow statement of the first half of 2013 showed a balance of cash and equivalent accounts of EUR 100.2 billion as at 1 January 2013 and of EUR 69.9 billion as at 30 June 2013.

The impacts of IFRS 10 and IFRS 11 on the balance of cash and equivalent accounts at 1 January 2013 and 30 June 2013 amounted respectively to EUR -1.4 billion and EUR -2.3 billion, i.e. a EUR -0.9 billion decrease over the period.



3. NOTES TO THE PROFIT AND LOSS ACCOUNT FOR THE FIRST HALF OF 2014

3.a NET INTEREST INCOME

The BNP Paribas Group includes in “Interest income” and “Interest expense” all income and expense from financial instruments measured at amortised cost (interest, fees/commissions, transaction costs), and from financial instruments measured at fair value that do not meet the definition of a derivative instrument. These amounts are calculated using the effective interest method. The change in fair value on financial instruments at fair value through profit or loss (excluding accrued interest) is recognised under “Net gain on financial instruments at fair value through profit or loss”.

Interest income and expense on derivatives accounted for as fair value hedges are reported with the revenues generated by the hedged item. Similarly, interest income and expense arising from derivatives used to hedge transactions designated as at fair value through profit or loss is allocated to the same accounts as the interest income and expense relating to the underlying transactions.

In millions of euros	First half 2014			First half 2013 ⁽¹⁾		
	Income	Expense	Net	Income	Expense	Net
Customer items	11,945	(4,031)	7,914	11,883	(3,939)	7,944
Deposits, loans and borrowings	11,320	(3,978)	7,342	11,235	(3,885)	7,350
Repurchase agreements	15	(32)	(17)	3	(17)	(14)
Finance leases	610	(21)	589	645	(37)	608
Interbank items	816	(791)	25	796	(900)	(104)
Deposits, loans and borrowings	778	(722)	56	740	(857)	(117)
Repurchase agreements	38	(69)	(31)	56	(43)	13
Debt securities issued		(1,072)	(1,072)		(1,149)	(1,149)
Cash flow hedge instruments	1,502	(1,325)	177	1,408	(1,224)	184
Interest rate portfolio hedge instruments	1,165	(1,405)	(240)	1,155	(1,628)	(473)
Financial instruments at fair value through profit or loss	823	(676)	147	1,080	(790)	290
Fixed-income securities	421		421	735		735
Loans / borrowings	140	(171)	(31)	123	(223)	(100)
Repurchase agreements	262	(344)	(82)	222	(276)	(54)
Debt securities		(161)	(161)		(291)	(291)
Available-for-sale financial assets	2,561		2,561	2,516		2,516
Held-to-maturity financial assets	221		221	225		225
Total interest income/(expense)	19,033	(9,300)	9,733	19,063	(9,630)	9,433

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

Interest income on individually impaired loans amounted to EUR 278 million for the first half of 2014 compared with EUR 264 million for the first half of 2013.



3.b COMMISSION INCOME AND EXPENSE

Commission income and expense on financial instruments not measured at fair value through profit or loss amounted to EUR 1,571 million and EUR 246 million respectively for the first half of 2014, compared with income of EUR 1,568 million and expense of EUR 221 million for the first half of 2013.

Net commission income related to trust and similar activities through which the Group holds or invests assets on behalf of clients, trusts, pension and personal risk funds or other institutions amounted to EUR 1,152 million for the first half of 2014, compared with EUR 1,100 million for the first half of 2013.

3.c NET GAIN ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

Net gain on financial instruments at fair value through profit or loss includes all profit and loss items relating to financial instruments managed in the trading book and financial instruments (including dividends) that the Group has designated as at fair value through profit or loss under the fair value option, other than interest income and expense which are recognised in “Net interest income” (note 3.a).

In millions of euros	First half 2014	First half 2013 ⁽¹⁾
Trading book	3,266	1,749
Interest rate and credit instruments	25	332
Equity financial instruments	2,479	1,225
Foreign exchange financial instruments	915	(202)
Other derivatives	(137)	368
Repurchase agreements	(16)	26
Financial instruments designated as at fair value through profit or loss	(790)	973
<i>of which debt remeasurement effect arising from BNP Paribas Group issuer risk (note 5.c)</i>	<i>(104)</i>	<i>(299)</i>
Impact of hedge accounting	53	30
Fair value hedging derivatives	1,372	490
Hedged items in fair value hedge	(1,319)	(460)
Total	2,529	2,752

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

Net gain on the trading book for the first halves of 2014 and 2013 includes a non-material amount related to the ineffective portion of cash flow hedges.



3.d NET GAIN ON AVAILABLE-FOR-SALE FINANCIAL ASSETS AND OTHER FINANCIAL ASSETS NOT MEASURED AT FAIR VALUE

In millions of euros	First half 2014	First half 2013 ⁽¹⁾
Loans and receivables, fixed-income securities ⁽²⁾	340	387
Disposal gains and losses	340	387
Equities and other variable-income securities	938	661
Dividend income	353	364
Additions to impairment provisions	(105)	(119)
Net disposal gains	690	416
Total	1,278	1,048

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

⁽²⁾ Interest income from fixed-income financial instruments is included in "Net interest income" (note 3.a), and impairment losses related to potential issuer default are included in "Cost of risk" (note 3.f).

After the impact of insurance policyholders' surplus reserve, unrealised gains and losses previously recorded under "Change in assets and liabilities recognised directly in shareholders' equity" and included in the pre-tax income, amount to a gain of EUR 620 million for the first half of 2014 compared with a net gain of EUR 430 million for the first half of 2013.

3.e NET INCOME FROM OTHER ACTIVITIES

In millions of euros	First half 2014			First half 2013 ⁽¹⁾		
	Income	Expense	Net	Income	Expense	Net
Net income from insurance activities	14,897	(13,208)	1,689	13,734	(11,903)	1,831
Net income from investment property	28	(22)	6	54	(16)	38
Net income from assets held under operating leases	2,858	(2,329)	529	2,704	(2,167)	537
Net income from property development activities	466	(352)	114	519	(439)	80
Other net income	719	(659)	60	523	(487)	36
Total net income from other activities	18,968	(16,570)	2,398	17,534	(15,012)	2,522

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

• Net income from insurance activities

In millions of euros	First half 2014	First half 2013
Gross premiums written	12,461	11,790
Policy benefit expenses	(7,379)	(7,705)
Changes in technical reserves	(4,904)	(3,076)
Change in value of admissible investments related to unit-linked policies	1,659	992
Reinsurance ceded	(178)	(180)
Other income and expense	30	10
Total net income from insurance activities	1,689	1,831

"Policy benefit expenses" include expenses arising from surrenders, maturities and claims relating to insurance contracts. "Changes in technical reserves" reflects changes in the value of financial contracts, in particular unit-linked policies. Interest paid on such contracts is recognised in "Interest expense".



3.f COST OF RISK

“Cost of risk” represents the net amount of impairment losses recognised in respect to credit risks inherent in the Group’s banking intermediation activities, plus any impairment losses in the cases of known counterparty risks on over-the-counter financial instruments.

- **Cost of risk for the period**

In millions of euros	First half 2014	First half 2013 ⁽¹⁾
Net allowances to impairment	(1,945)	(2,088)
Recoveries on loans and receivables previously written off	200	379
Irrecoverable loans and receivables not covered by impairment provisions	(194)	(162)
Total cost of risk for the period	(1,939)	(1,871)

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

Cost of risk for the period by asset type

In millions of euros	First half 2014	First half 2013 ⁽¹⁾
Loans and receivables due from credit institutions	2	(10)
Loans and receivables due from customers	(1,916)	(1,840)
Available-for-sale financial assets	(6)	(16)
Financial instruments of trading activities	(11)	39
Other assets	1	(6)
Off-balance sheet commitments and other items	(9)	(38)
Total cost of risk for the period	(1,939)	(1,871)

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



3.g COSTS RELATED TO THE COMPREHENSIVE SETTLEMENT WITH US AUTHORITIES

On 30 June 2014, the Group has come to a comprehensive settlement of the pending investigation relating to US dollar transactions involving parties subject to US sanctions, including agreements with the U.S. Department of Justice, the U.S. Attorney's Office for the Southern District of New York, the New York County District Attorney's Office, the Board of Governors of the U.S. Federal Reserve System (FED), the New York State Department of Financial Services (DFS), and the US Department of the Treasury's Office of Foreign Assets Control (OFAC).

The settlement includes guilty pleas entered into by BNP Paribas SA in relation to violations of certain US laws and regulations regarding economic sanctions against certain countries and related recordkeeping. BNP Paribas also agrees to pay a total of USD 8.97 billion (EUR 6.55 billion). Beyond what has already been provisioned as at 31 December 2013 (EUR 0.8 billion), this results in an exceptional charge of EUR 5.75 billion recorded in the second quarter of 2014. This charge was considered as non-deductible from the taxable income. An uncertainty remains regarding the fiscal rule that will apply eventually to the different Group entities involved in the settlement.

BNP Paribas also accepts a temporary suspension of one year, starting 1 January 2015, of the USD direct clearing focused mainly on the Oil & Gas Energy & Commodity Finance business line in certain locations.

BNP Paribas has worked with the US authorities to resolve these issues and the resolution of these matters was coordinated by its home regulator (Autorité de Contrôle Prudentiel et de Résolution - ACPR) with its lead regulators. BNP Paribas will maintain its licenses as part of the settlements, and expects no impact on its operational or business capabilities.

In advance of the settlement, the bank designed new robust compliance and control procedures. They involve important changes to the Group's procedures. Specifically:

- a new department called Group Financial Security US, part of the Group Compliance function, will be headquartered in New York and will ensure that BNP Paribas complies globally with US regulation related to international sanctions and embargoes.
- all USD flows for the entire BNP Paribas Group will be ultimately processed and controlled via the branch in New York.

As at 30 June 2014, the Group records a EUR 200 million provision for additional implementation costs related to the remediation plan agreed upon with US authorities. Including these, total costs related to the comprehensive settlement amounts to EUR 5 950 million for the first half 2014.

3.h CORPORATE INCOME TAX

In millions of euros	First half 2014	First half 2013 ⁽¹⁾
Net current tax expense	(1,406)	(1,415)
Net deferred tax expense	(18)	(130)
Corporate income tax expense	(1,424)	(1,545)

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



4. SEGMENT INFORMATION

The Group is composed of three core businesses:

- Retail Banking (RB), which covers Domestic Markets, Personal Finance, and International Retail Banking. Domestic Markets include retail banking networks in France (FRB), Italy (BNL banca commerciale), Belgium (BRB), and Luxembourg (LRB), as well as certain specialised retail banking divisions (Personal Investors, Leasing Solutions and Arval). International Retail Banking is composed of all BNP Paribas Group retail banking businesses out of the Eurozone, split between Europe Mediterranean and BancWest in the United States;
- Investment Solutions (IS), which includes Wealth Management; Investment Partners – covering all of the Group's Asset Management businesses; Securities Services to management companies, financial institutions and other corporations; Insurance and Real Estate Services;
- Corporate and Investment Banking (CIB), which includes Advisory & Capital Markets (Equities and Equity Derivatives, Fixed Income & Forex, Corporate Finance) and Corporate Banking (Europe, Asia, North Americas, Middle East Africa) businesses.

Other activities mainly include Principal Investments, Klépierre property investment company, activities related to the Group's central treasury function, and some costs related to cross-business projects.

They also include non-recurring items resulting from applying the rules on business combinations. In order to provide consistent and relevant economic information for each core business, the impact of amortising fair value adjustments recognised in the net equity of entities acquired and restructuring costs incurred in respect to the integration of entities, have been allocated to the "Other Activities" segment. The same applies to transformation costs relating to the Group's cross-business savings programme (Simple and Efficient).

Inter-segment transactions are conducted at arm's length. The segment information presented comprises agreed inter-segment transfer prices.

The capital allocation is carried out on the basis of risk exposure, taking into account various conventions relating primarily to the capital requirement of the business as derived from the risk-weighted asset calculations required under capital adequacy rules. Normalised equity income by segment is determined by attributing to each segment the income of its allocated equity. The equity allocation to segments is based on 9% of weighted assets.

So as to be comparable with 2014, the segment information for 2013 has been restated of the following main effects as if these had occurred from 1 January 2013:

1. In the context of the medium-term plan, internal transfers of activities and results have been made as of 1 January 2014, the main ones being:
 - the allocation of the mortgage activity of Personal Finance to the Corporate Centre (a significant portion of which is managed in run-off);
 - the set-up of two new internal Private Banking joint ventures between Investment Solutions and, on the one hand TEB group (Europe-Mediterranean), on the other hand BancWest. Henceforth, the results of Europe-Mediterranean and BancWest will be published in an identical manner to that of Domestic Markets;
 - the reallocation of Hello bank! launching costs, previously accounted for under "Other Domestic Markets", to the operating businesses of Domestic Markets which benefit from them.
2. The capital allocation by division and business line has been modified to take into account the application of Basel 3 (CRD 4) starting from 1 January 2014 and the above-mentioned internal transfers. The capital allocated to each business line is based on its risk-weighted assets (average of beginning of quarterly periods) multiplied by 9%, with the exception of the Insurance business whose allocation is based on the prudential requirement of the insurance regulation.



3. The Group has changed the allocation practices of the liquidity costs to the operating divisions in order to take account of the new Liquidity Coverage Ratio requirements.

The corresponding differences were accounted for under “Other Activities” so as not to affect the pre-tax income of the Group.

4. The adoption by the European Union of the accounting standards IFRS 10 “Consolidated Financial Statements” and IFRS 11 “Joint Arrangements” leads to an evolution of the consolidation method of several Group entities as of 1 January 2014, and has the effect of increasing the net income attributable to equity holders for the first half of 2013 by EUR 3 million.

TEB group, fully consolidated since 20 December 2013, was previously proportionally consolidated. The application of IFRS 11 thus leads to its consolidation under the equity method until 20 December in the restated 2013 financial statements. Pro forma 2013 income by business segment presented hereafter have been prepared with TEB group under full consolidation within Europe-Mediterranean for the whole year, in order to ensure comparability with the 2014 income.

• Income by business segment

In millions of euros	First half 2014							First half 2013 ⁽¹⁾					
	Revenues	Operating expense	Cost of risk	Exceptional costs ⁽³⁾	Operating income	Non-operating items	Pre-tax income	Revenues	Operating expense	Cost of risk	Operating income	Non-operating items	Pre-tax income
Retail Banking													
Domestic Markets													
French Retail Banking ⁽²⁾	3,279	(2,105)	(210)	-	964	2	966	3,343	(2,123)	(166)	1,054	3	1,057
BNL banca commerciale ⁽²⁾	1,601	(856)	(728)	-	17	-	17	1,605	(865)	(591)	149	-	149
Belgian Retail Banking ⁽²⁾	1,584	(1,166)	(67)	-	351	6	357	1,541	(1,159)	(62)	320	11	331
Other Domestic Markets activities	1,120	(624)	(69)	-	427	(10)	417	1,076	(613)	(59)	404	29	433
Personal Finance	1,847	(870)	(526)	-	451	43	494	1,870	(882)	(576)	412	39	451
International Retail Banking													
Europe-Mediterranean	937	(681)	(155)	-	101	55	156	1,130	(753)	(149)	228	153	381
BancWest	1,039	(682)	(27)	-	330	4	334	1,107	(684)	(38)	385	4	389
Investment Solutions	3,239	(2,180)	(9)	-	1,050	98	1,148	3,151	(2,126)	(21)	1,004	96	1,100
Corporate and Investment Banking													
Advisory & Capital Markets	2,953	(2,300)	37	-	690	2	692	2,958	(2,127)	(97)	734	7	741
Corporate Banking	1,616	(858)	(173)	-	585	7	592	1,626	(869)	(189)	568	10	578
Other Activities	266	(577)	(12)	(5,950)	(6,273)	47	(6,226)	354	(520)	(7)	(173)	(79)	(252)
Impact of the consolidation of TEB entities under the equity method								(628)	334	84	(210)	119	(91)
Total Group	19,481	(12,899)	(1,939)	(5,950)	(1,307)	254	(1,053)	19,133	(12,387)	(1,871)	4,875	392	5,267

⁽¹⁾ Restated according to IFRS 10 and IFRS 11 and the amendment to IAS 32 (see notes 1.a and 2).

⁽²⁾ French Retail Banking, BNL banca commerciale, Belgian and Luxembourg Retail Banking after the reallocation within Investment Solutions of one-third of the Wealth Management activities in France, Italy, Belgium and Luxembourg.

⁽³⁾ Costs related to the comprehensive settlement with US authorities.



5. NOTES TO THE BALANCE SHEET AT 30 JUNE 2014

5.a FINANCIAL ASSETS, FINANCIAL LIABILITIES AND DERIVATIVES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets and financial liabilities at fair value through profit or loss consist of held-for-trading transactions - including derivatives - and certain assets and liabilities designated by the Group as at fair value through profit or loss at the time of acquisition or issuance.

In millions of euros	30 June 2014		31 December 2013 ⁽¹⁾	
	Trading book	Instruments designated as at fair value through profit or loss	Trading book	Instruments designated as at fair value through profit or loss
Securities portfolio	195,513	74,229	157,735	68,145
Loans and repurchase agreements	166,264	22	152,036	40
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS	361,777	74,251	309,771	68,185
Securities portfolio	81,317		69,792	
Borrowings and repurchase agreements	213,922	2,407	202,662	1,372
Debt securities (note 5.f)		47,514		44,357
Subordinated debt (note 5.f)		1,603		1,613
FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS	295,239	51,524	272,454	47,342

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

Detail of these assets and liabilities is provided in note 5.c.

DERIVATIVE FINANCIAL INSTRUMENTS

The majority of derivative financial instruments held for trading are related to transactions initiated for trading purposes. They may result from market-making or arbitrage activities. BNP Paribas actively trades in derivatives. Transactions include trades in "ordinary" instruments such as credit default swaps, and structured transactions with complex risk profiles tailored to meet the needs of its customers. The net position is in all cases subject to limits.

Some derivative instruments are also contracted to hedge financial assets or financial liabilities for which the Group has not documented a hedging relationship, or which do not qualify for hedge accounting under IFRS. This applies in particular to credit derivative transactions which are primarily contracted to protect the Group's loan book.

In millions of euros	30 June 2014		31 December 2013 ⁽¹⁾	
	Positive market value	Negative market value	Positive market value	Negative market value
Interest rate derivatives	229,555	219,266	216,835	202,600
Foreign exchange derivatives	21,437	21,736	32,310	36,353
Credit derivatives	18,343	17,528	18,494	18,167
Equity derivatives	30,569	39,387	34,809	41,162
Other derivatives	3,484	3,245	3,307	3,157
Derivative financial instruments	303,388	301,162	305,755	301,439

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



5.b AVAILABLE-FOR-SALE FINANCIAL ASSETS

In millions of euros	30 June 2014			31 December 2013 ⁽¹⁾		
	Net	of which impairment	of which changes in value taken directly to equity	Net	of which impairment	of which changes in value taken directly to equity
Fixed-income securities	205,788	(80)	11,567	181,784	(84)	5,903
Treasury bills and government bonds	111,670	(4)	5,911	100,028	(3)	2,254
Other fixed-income securities	94,118	(76)	5,656	81,756	(81)	3,649
Equities and other variable-income securities	18,212	(3,162)	4,053	17,272	(3,593)	4,087
of which listed securities	5,709	(1,100)	1,931	5,976	(1,329)	2,065
of which unlisted securities	12,503	(2,062)	2,122	11,296	(2,264)	2,022
Total available-for-sale financial assets	224,000	(3,242)	15,620	199,056	(3,677)	9,990

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

The gross amount of impaired fixed-income securities is EUR 136 million at 30 June 2014, unchanged from 31 December 2013.

Changes in value taken directly to equity are detailed as follows:

In millions of euros	30 June 2014			31 December 2013 ⁽¹⁾		
	Fixed-income securities	Equities and other variable-income securities	Total	Fixed-income securities	Equities and other variable-income securities	Total
Non-hedged changes in value of securities, recognised in "Available-for-sale financial assets"	11,567	4,053	15,620	5,903	4,087	9,990
Deferred tax linked to these changes in value	(3,870)	(897)	(4,767)	(1,934)	(881)	(2,815)
Insurance policyholders' surplus reserve from insurance entities, after deferred tax	(5,958)	(1,139)	(7,097)	(3,529)	(1,046)	(4,575)
Group share of changes in value of available-for-sale securities owned by equity-method entities, after deferred tax and insurance policyholders' surplus reserve	802	63	865	499	79	578
Unamortised changes in value of available-for-sale securities reclassified as loans and receivables	(88)		(88)	(108)		(108)
Other variations	(41)	33	(8)	(40)	36	(4)
Changes in value of assets taken directly to equity under the heading "Financial assets available for sale and reclassified as loans and receivables"	2,411	2,114	4,525	791	2,275	3,066
Attributable to equity shareholders	2,323	2,103	4,426	746	2,264	3,010
Attributable to minority interests	88	11	99	45	11	56

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



5.c MEASUREMENT OF THE FAIR VALUE OF FINANCIAL INSTRUMENTS

VALUATION PROCESS

BNP Paribas has retained the fundamental principle that it should have a unique and integrated processing chain for producing and controlling the valuations of financial instruments that are used for the purpose of daily risk management and financial reporting. All these processes are based on a common economic valuation which is a core component of business decisions and risk management strategies.

Economic value is composed of mid-market value and additional valuation adjustments.

Mid-market value is derived from external data or valuation techniques that maximise the use of observable and market-based data. Mid-market value is a theoretical additive value which does not take account of i) the direction of the transaction or its impact on the existing risks in the portfolio, ii) the nature of the counterparties, and iii) the aversion of a market participant to particular risks inherent in the instrument, the market in which it is traded, or the risk management strategy.

Additional valuation adjustments take into account valuation uncertainty and include market and credit risk premiums to reflect costs that could be incurred in case of an exit transaction in the principal market. When valuation techniques are used for the purpose of deriving fair value, funding assumptions related to the future expected cash flows are an integral part of the mid-market valuation, notably through the use of appropriate discount rates. These assumptions reflect what the Bank anticipates as being the effective funding conditions of the instrument that a market participant would consider. This notably takes into account the existence and terms of any collateral agreement. In particular, for non- or imperfectly collateralized derivative instruments, they include an explicit adjustment to the interbank interest rate (Funding Valuation Adjustment – FVA).

Fair value generally equals the economic value, subject to limited additional adjustments, such as own credit adjustments, which are specifically required by IFRS standards.

The main additional valuation adjustments are presented in the section below.

ADDITIONAL VALUATION ADJUSTMENTS

Additional valuation adjustments retained by BNP Paribas for determining fair values are as follows:

Bid/offer adjustments: the bid/offer range reflects the additional exit cost for a price taker and symmetrically the compensation sought by dealers to bear the risk of holding the position or closing it out by accepting another dealer's price.

BNP Paribas assumes that the best estimate of an exit price is the bid or offer price, unless there is evidence that another point in the bid/offer range would provide a more representative exit price.

Input uncertainty adjustments: when the observation of prices or data inputs required by valuation techniques is difficult or irregular, an uncertainty exists on the exit price. There are several ways to gauge the degree of uncertainty on the exit price such as measuring the dispersion of the available price indications or estimating the possible ranges of the inputs to a valuation technique.

Model uncertainty adjustments: these relate to situations where valuation uncertainty is due to the valuation technique used, even though observable inputs might be available. This situation arises when the risks inherent in the instruments are different from those available in the observable data, and therefore the valuation technique involves assumptions that cannot be easily corroborated.

Credit valuation adjustment (CVA): the CVA adjustment applies to valuations and market quotations whereby the credit worthiness of the counterparty is not reflected. It aims to account for the possibility that the counterparty may default and that BNP Paribas may not receive the full fair value of the transactions.



In determining the cost of exiting or transferring counterparty risk exposures, the relevant market is deemed to be an inter-dealer market. However, the observation of CVA remains judgemental due to i) the absence or lack of price discovery in the inter-dealer market, ii) the influence of the regulatory landscape relating to counterparty risk on the market participants' pricing behaviour and iii) the absence of a dominant business model for managing counterparty risk.

The CVA model is grounded on the same exposures as those used for regulatory purposes. The model attempts to estimate the cost of an optimal risk management strategy based on i) implicit incentives and constraints inherent in the regulations in force and their evolutions, ii) market perception of the probability of default and iii) default parameters used for regulatory purposes.

Own-credit valuation adjustment for debts (OCA) and for derivatives (debit valuation adjustment - DVA): OCA and DVA are adjustments reflecting the effect of credit worthiness of BNP Paribas, on respectively the value of debt securities designated as at fair value through profit and loss and derivatives. Both adjustments are based on the expected future liability profiles of such instruments. The own credit worthiness is inferred from the market-based observation of the relevant bond issuance levels.

Thus, the carrying value of debt securities designated as at fair value through profit or loss is increased by EUR 509 million as at 30 June 2014, compared with an increase in value of EUR 405 million as at 31 December 2013, i.e. a - EUR 104 million variation recognised in net gain on financial instruments at fair value through profit or loss (note 3.c).

INSTRUMENT CLASSES AND CLASSIFICATION WITHIN THE FAIR VALUE HIERARCHY FOR ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

As explained in the summary of significant accounting policies (note 1.c.10), financial instruments measured at fair value are categorised into a fair value hierarchy consisting of three levels.

The disaggregation of assets and liabilities into risk classes is meant to provide further insight into the nature of the instruments:

- Securitised exposures are further broken down by collateral type.
- For derivatives, fair values are broken down by dominant risk factor, namely interest rate, foreign exchange, credit and equity. Derivatives used for hedging purposes are mainly interest rate derivatives.



in millions of euros	30 June 2014											
	Trading book				Instruments designated as at fair value through profit or loss				Available-for-sale financial assets			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Securities portfolio	166,935	25,220	3,358	195,513	59,414	12,234	2,581	74,229	160,234	55,602	8,164	224,000
Treasury bills and government bonds	61,511	4,525		66,036	1,149	83		1,232	104,828	6,842		111,670
Asset Backed Securities ⁽¹⁾	-	8,583	2,540	11,123	-	-	-	-	-	2,931	114	3,045
CDOs / CLOs ⁽²⁾		224	2,531	2,755								
Other Asset Backed Securities		8,359	9	8,368						2,931	114	3,045
Other fixed-income securities	17,639	11,502	355	29,496	1,162	5,529	132	6,823	46,656	43,437	980	91,073
Equities and other variable-income securities	87,785	610	463	88,858	57,103	6,622	2,449	66,174	8,750	2,392	7,070	18,212
Loans and repurchase agreements	-	159,754	6,510	166,264	-	22	-	22				
Loans		178		178		22		22				
Repurchase agreements		159,576	6,510	166,086								
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS AND AVAILABLE-FOR-SALE FINANCIAL ASSETS	166,935	184,974	9,868	361,777	59,414	12,256	2,581	74,251	160,234	55,602	8,164	224,000
Securities portfolio	77,170	3,905	242	81,317	-	-	-	-				
Treasury bills and government bonds	63,734	725		64,459								
Other fixed-income securities	6,057	2,672	242	8,971								
Equities and other variable-income securities	7,379	508		7,887								
Borrowings and repurchase agreements	-	202,860	11,062	213,922	-	2,355	52	2,407				
Borrowings		3,369	5	3,374		2,355	52	2,407				
Repurchase agreements		199,491	11,057	210,548								
Debt securities (note 5.f)	-	-	-	-	4,524	33,735	9,255	47,514				
Subordinated debt (note 5.f)	-	-	-	-	-	1,592	11	1,603				
FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS	77,170	206,765	11,304	295,239	4,524	37,682	9,318	51,524				

in millions of euros	31 December 2013 ⁽³⁾											
	Trading book				Instruments designated as at fair value through profit or loss				Available-for-sale financial assets			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Securities portfolio	125,439	28,638	3,658	157,735	54,453	10,833	2,859	68,145	141,028	50,348	7,680	199,056
Treasury bills and government bonds	53,075	7,661		60,736	334	4		338	94,704	5,324		100,028
Asset Backed Securities ⁽¹⁾	-	8,484	3,076	11,560	-	-	-	-	-	2,632	292	2,924
CDOs / CLOs ⁽²⁾		246	3,061	3,307								
Other Asset Backed Securities		8,238	15	8,253						2,632	292	2,924
Other fixed-income securities	11,651	11,260	217	23,128	1,775	5,399	29	7,203	37,038	40,755	1,039	78,832
Equities and other variable-income securities	60,713	1,233	365	62,311	52,344	5,430	2,830	60,604	9,286	1,637	6,349	17,272
Loans and repurchase agreements	-	147,330	4,706	152,036	-	40	-	40				
Loans		445		445		40		40				
Repurchase agreements		146,885	4,706	151,591								
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS AND AVAILABLE-FOR-SALE FINANCIAL ASSETS	125,439	175,968	8,364	309,771	54,453	10,873	2,859	68,185	141,028	50,348	7,680	199,056
Securities portfolio	66,630	3,055	107	69,792	-	-	-	-				
Treasury bills and government bonds	55,127	159		55,286								
Other fixed-income securities	5,634	2,846	107	8,587								
Equities and other variable-income securities	5,869	50		5,919								
Borrowings and repurchase agreements	-	193,525	9,137	202,662	-	1,372	-	1,372				
Borrowings		3,755	3	3,758		1,372		1,372				
Repurchase agreements		189,770	9,134	198,904								
Debt securities (note 5.f)	-	-	-	-	4,124	30,120	10,113	44,357				
Subordinated debt (note 5.f)	-	-	-	-	-	1,603	10	1,613				
FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS	66,630	196,580	9,244	272,454	4,124	33,095	10,123	47,342				

⁽¹⁾ These amounts do not represent the total amount of securitisation assets held by BNP Paribas, particularly those classified at inception as "Loans and Receivables", and those reclassified.

⁽²⁾ Collateralised Debt Obligations / Collateralised Loan Obligations

⁽³⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



In millions of euros	30 June 2014							
	Positive market value				Negative market value			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Interest rate derivatives	212	225,959	3,384	229,555	280	216,123	2,863	219,266
Foreign exchange derivatives		21,437		21,437		21,736		21,736
Credit derivatives		17,213	1,130	18,343		16,136	1,392	17,528
Equity derivatives	5,327	24,079	1,163	30,569	5,742	30,013	3,632	39,387
Other derivatives	440	3,007	37	3,484	470	2,734	41	3,245
Derivative financial instruments not used for hedging purposes	5,979	291,695	5,714	303,388	6,492	286,742	7,928	301,162
Derivative financial instruments used for hedging purposes	-	15,073	-	15,073	-	17,531	-	17,531

In millions of euros	31 December 2013 ⁽¹⁾							
	Positive market value				Negative market value			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Interest rate derivatives	185	213,009	3,641	216,835	258	198,994	3,348	202,600
Foreign exchange derivatives		32,310		32,310	13	36,340		36,353
Credit derivatives		17,236	1,258	18,494		16,574	1,593	18,167
Equity derivatives	6,654	27,213	942	34,809	5,917	32,565	2,680	41,162
Other derivatives	148	3,127	32	3,307	169	2,957	31	3,157
Derivative financial instruments not used for hedging purposes	6,987	292,895	5,873	305,755	6,357	287,430	7,652	301,439
Derivative financial instruments used for hedging purposes	-	8,368	-	8,368	-	12,139	-	12,139

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

Transfers between levels may occur when an instrument fulfils the criteria defined, which are generally market and product dependent. The main factors influencing transfers are changes in the observation capabilities, passage of time, and events during the transaction lifetime. The timing of recognising transfers is determined at the end of the reporting period.

During the first halves of 2014 and 2013, transfers between Level 1 and Level 2 were not significant.

DESCRIPTION OF MAIN INSTRUMENTS IN EACH LEVEL

The following section provides a description of the instruments in each level in the hierarchy. It describes notably instruments classified in Level 3 and the associated valuation methodologies.

For main trading book instruments and derivatives classified in Level 3, further quantitative information is provided about the inputs used to derive fair value.

Level 1

This level encompasses all derivatives and securities that are listed on exchanges or quoted continuously in other active markets.

Level 1 includes notably equity securities and liquid bonds, shortselling of these instruments, derivative instruments traded on organised markets (futures, options, ...). It includes shares of funds and UCITS, for which the net asset value is calculated on a daily basis, as well as debt representative of shares of consolidated funds held by third parties.



Level 2

The Level 2 stock of securities is composed of securities which are less liquid than the Level 1 bonds. They are predominantly government bonds, corporate debt securities, mortgage backed securities, fund shares and short-term securities such as certificates of deposit. They are classified in Level 2 notably when external prices for the same security can be regularly observed from a reasonable number of market makers that are active in this security, but these prices do not represent directly tradable prices. This comprises amongst other, consensus pricing services with a reasonable number of contributors that are active market makers as well as indicative runs from active brokers and/or dealers. Other sources such as primary issuance market, collateral valuation and counterparty collateral valuation matching may also be used where relevant.

Repurchase agreements are classified predominantly in Level 2. The classification is primarily based on the observability and liquidity of the repo market, depending on the underlying collateral.

Debts issued designated as at fair value through profit and loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. Own credit spread is an observable input.

Derivatives classified in Level 2 comprise mainly the following instruments:

- Vanilla instruments such as interest rate swaps, caps, floors and swaptions, credit default swaps, equity/foreign exchange (FX)/commodities forwards and options;
- Structured derivatives such as exotic FX options, mono- and multi-underlying equity/funds derivatives, single curve exotic interest rate derivatives and derivatives based on structured rates.

Derivatives are classified in Level 2 when there is a documented stream of evidence supporting one of the following:

- Fair value is predominantly derived from prices or quotations of other Level 1 and Level 2 instruments, through standard market interpolation or stripping techniques whose results are regularly corroborated by real transactions;
- Fair value is derived from other standard techniques such as replication or discounted cash flows that are calibrated to observable prices, that bear limited model risk and enable an effective offset of the risks of the instrument through trading Level 1 or Level 2 instruments;
- Fair value is derived from more complex or proprietary valuation techniques but is directly evidenced through regular back-testing using external market-based data.

Determining of whether an over-the-counter (OTC) derivative is eligible for Level 2 classification involves judgement. Consideration is given to the origin, transparency and reliability of external data used, and the amount of uncertainty associated with the use of models. It follows that the Level 2 classification criteria involve multiple analysis axis within an "observability zone" whose limits are determined by i) a predetermined list of product categories and ii) the underlying and maturity bands. These criteria are regularly reviewed and updated, together with the applicable additional valuation adjustments, so that the classification by level remains consistent with the valuation adjustment policy.



Level 3

Level 3 securities of the trading book mainly comprise CLOs and CDOs of ABSs linked to legacy activity. Other Level 3 securities designated as at fair value through profit or loss or classified as available for sale comprise units of funds and unquoted equity shares.

CLOs represent the large majority of the Level 3 trading book stock. Fair value is determined using a methodology that takes into consideration both the available external indicative prices as well as discounted expected cash flows. Constant prepayment rates are amongst the main unobservable inputs required to model the underlying pool of cash flow payments. Other unobservable inputs are related to the cash/synthetic funding basis and the discounting margin.

CDOs of ABSs collateral pools comprise Commercial Real Estate Loans, Commercial Mortgage Backed Securities – CMBSs and Residential Mortgage Backed Securities – RMBSs. The fair value of CDOs is based on a “liquidation approach” and a “discounted expected cash flow” approach, depending on the distressed nature of the collateral.

For RMBSs, prices are obtained to a large extent from external sources, while for Commercial Real Estate Loans prices are independently valued by an external provider.

The Discounted Expected Cash flow approach for CDOs takes in consideration both an internal and an external independent set of hypotheses to derive expectations about the underlying cash flow payments. Such cash flow expectations are then passed through the CDO waterfall modelled in external platforms, allowing deriving cash flow expectations of the considered CDO tranche. Similarly to the above, fair value requires assumptions about the cash/synthetic funding basis and a discount margin.

Fund units relate to real estate funds for which the valuation of the underlying investments is not frequent, as well as hedge funds for which the observation of the net asset value is not frequent.

Unlisted private equities are systematically classified as Level 3, with the exception of UCITS with a daily net asset value, presented as unlisted securities in note 5.b, but which are classified in the Level 1 of the fair value hierarchy.

Repurchase agreements: mainly long-term or structured repurchase agreements on corporate bonds and ABSs: The valuation of these transactions requires proprietary methodologies given the bespoke nature of the transactions and the lack of activity and price discovery in the long-term repo market. The curves used in the valuation are corroborated using available data such as the implied basis of the relevant benchmark bond pool, recent long-term repo trade data and price enquiry data. Additional valuation adjustments applicable to these exposures are commensurate with the degree of uncertainty inherent in the modelling choices and amount of data available.

Debts issued designated as at fair value through profit and loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. Own credit spread is an observable input.

Derivatives

Vanilla derivatives are classified in Level 3 when the exposure is beyond the observation zone for rate curves or volatility surfaces, or relates to less liquid markets such as tranches on old credit index series or emerging markets interest rates markets. The main instruments are:



- **Interest rate derivatives:** exposures mainly comprise swap products in less liquid currencies. Classification is driven by the lower liquidity of some maturities, while observation capabilities through consensus may be available. The valuation technique is standard, and uses external market information and extrapolation techniques.
- **Credit derivatives (CDS):** exposures mainly comprise CDSs beyond the maximum observable maturity and, to a much lesser extent, CDSs on illiquid or distressed names and CDSs on loan indices. Classification is driven by the lack of liquidity while observation capabilities may be available notably through consensus. Level 3 exposures also comprise CDS and Total Return Swaps (TRS) positions on securitised assets. These are priced along the same modelling techniques as the underlying bonds, taking into consideration the funding basis and specific risk premium.
- **Equity derivatives:** exposures essentially comprise long dated forward or volatility products or exposures where there is a limited market for optional products. The marking of the forward curves and volatility surfaces beyond the maximum observable maturity relies on extrapolation techniques. However, when there is no market for model input, volatility or forward is generally determined on the basis of proxy or historical analysis.

These vanilla derivatives are subject to additional valuation adjustments linked to uncertainty on liquidity, specialised by nature of underlying and liquidity bands.

Complex derivatives classified in Level 3 predominantly comprise hybrid products (FX/Interest Rates hybrids, Equity hybrids), credit correlation products, prepayment-sensitive products, some stock basket optional products and some interest rate optional instruments. The main exposures, related valuation techniques and associated source of uncertainty are as follows:

- **Hybrid FX/Interest rate products** essentially comprise a specific product family known as Power Reverse Dual Currency (PRDC). The valuation of PRDCs requires complex modelling of joint behaviour of FX and interest rate, and is notably sensitive to the unobservable FX/ interest rate correlations. PRDCs valuations are corroborated with recent trade data and consensus data.
- **Securitisation swaps** mainly comprise fixed rate swaps, cross currency or basis swaps whose notional is indexed to the prepayment behaviour of some underlying portfolio. The estimation of the maturity profile of securitisation swaps is corroborated by statistical estimates using external historical data.
- **Forward volatility options** are generally products whose pay-off is indexed to the future variability of a rate index such as volatility swaps. These products involve material model risk as it is difficult to infer forward volatility information from the market-traded instruments. The valuation adjustment framework is calibrated to the uncertainty inherent in the product, and to the range of uncertainty from the existing external consensus data.
- **Inflation derivatives** classified in Level 3 mainly comprise swap products on inflation indices that are not associated with a liquid indexed bond market, optional products on inflation indices (such as caps and floors) and other forms of inflation indices involving optionality on the inflation indices or on the inflation annual rate. Valuation techniques used for inflation derivatives are predominantly standard market models. Proxy techniques are used for a few limited exposures. Although the valuations are corroborated through monthly consensus data, these products are classified as Level 3 due to their lack of liquidity and some uncertainties inherent in the calibration.
- The valuation of **bespoke CDOs** requires correlation of default events. This information is inferred from the active index tranche market through a proprietary projection technique and



involves proprietary extrapolation and interpolation techniques. Multi-geography CDOs further require an additional correlation assumption. Finally, the bespoke CDO model also involves proprietary assumptions and parameters related to the dynamic of the recovery factor. CDO modelling, is calibrated on the observable index tranche markets, and is regularly back-tested against consensus data on standardised pools. The uncertainty arises from the model risk associated with the projection and geography mixing technique, and the uncertainty of associated parameters, together with the recovery modelling.

- ***N to Default baskets*** are other forms of credit correlation products, modelled through standard copula techniques. The main inputs required are the pair-wise correlations between the basket components which can be observed in the consensus and the transactions.
- ***Equity and equity-hybrid correlation products*** are instruments whose pay-off is dependent on the joint behaviour of a basket of equities/indices leading to a sensitivity of the fair value measurement to the correlation amongst the basket components. Hybrid versions of these instruments involve baskets that mix equity and non-equity underlyings such as commodity indices. Only a subset of the Equity/index correlation matrix is regularly observable and traded, while most cross-asset correlations are not active. Therefore, classification in Level 3 depends on the composition of the basket, the maturity, and the hybrid nature of the product. The correlation input is derived from a proprietary model combining historical estimators, and other adjustment factors, that are corroborated by reference to recent trades or external data. The correlation matrix is essentially available from consensus services, and when a correlation between two underlying instruments is not available, it might be obtained from extrapolation or proxy techniques.

These complex derivatives are subject to specific additional valuation adjustments to cover uncertainties linked to liquidity, parameters and model risk.

For the products discussed above, the following table provides the range of values of main unobservable inputs. The ranges displayed correspond to a variety of different underlying instruments and are meaningful only in the context of the valuation technique implemented by BNP Paribas. The weighted averages, where relevant and available, are based on fair values, nominal amounts or sensitivities.



Risk classes	Balance Sheet valuation		Main product types composing the Level 3 stock within the risk class	Valuation technique used for the product types considered	Main unobservable inputs for the product types considered	Range of unobservable input across Level 3 population considered	Weighted average
	Asset	Liability					
Cash instruments	2,531		Collateralised Loan Obligations (CLO) CDOs of ABSs (RMBSs, Commercial Real Estate Loans, CMBSs)	Combination of liquidation approach and discounted future cash flow approach	Discount margin	17 bp - 1,324 bp (1)	164 bp (a)
					Constant payment rate (CLOs)	0 -10%	10% (b)
					Cash / synthetic funding basis (€)	-7 bp to 38 bp	not meaningful
Repurchase agreements	6,510	11,057	Long-term repo and reverse-repo agreements	Proxy techniques, based amongst other on the funding basis of a benchmark bond pool, that is actively traded and representative of the repo underlying	Long-term repo spread on private bonds (High Yield, High Grade) and on ABSs	0 bp - 55 bp	40 bp (c)
Interest rate derivatives	3,384	2,863	Hybrid Forex / Interest rates derivatives	Hybrid Forex interest rate option pricing model	Correlation between FX rate and interest rates. Main currency pairs are EUR/JPY, USD/JPY, AUD/JPY	25% - 56%	47% (c)
					Volatility of cumulative inflation	0.7% - 10.7%	(d)
					Volatility of the year on year inflation rate	0.4% - 1.7%	
					Forward volatility of interest rates	0.3% - 0.8%	(d)
					Constant prepayment rates	2% - 40%	9% (c)
Credit Derivatives	1,130	1,392	Collateralised Debt Obligations and index tranches for inactive index series	Base correlation projection technique and recovery modelling	Base correlation curve for bespoke portfolios	10% to 92%	NA (d)
					Inter-regions default cross correlation	70% - 90%	80% (a)
					Recovery rate variance for single name underlyings	0 - 25%	(d)
					Default correlation	50% - 97%	67% (c)
					Credit default spreads beyond observation limit (10 years)	10 bp to 5,500 bp (2)	350 bp (a)
Equity Derivatives	1,163	3,632	Simple and complex derivatives on multi-underlying baskets on stocks	Various volatility option models	Illiquid credit default spread curves (across main tenors)	10 bp to 3,200 bp (3)	140 bp (a)
					Unobservable equity volatility	8% - 100% (4)	25% (e)
					Unobservable equity correlation	21% - 97%	62% (a)

(1) The lower part of the range is relative to short dated securities, while the upper relates to US CDOs of ABSs, which are not significant to the balance sheet since their prices are close to zero. Removing these outliers, the discount margin would range from 28 bp to 720 bp.

(2) The upper part of the range relates to non material balance sheet and net risk position on South American sovereign issuers. Removing these outliers, the upper bound of this range would be 210 bp.

(3) The upper bound of the range relates to distressed names that represent an insignificant portion of the balance sheet on CDSs with illiquid underlying. Removing this portion, the upper bound of the range would be around 500 bp.

(4) The upper part of the range relates to an equity instrument representing a non-material portion of the balance sheet on options with equity underlying instruments. Removing this outlier, the upper bound of the range would be around 75 %.

(a) Weighting is not based on risks, but on alternative methodology in relation with the Level 3 instruments (PV or notional)

(b) The upper bound of the range relates to CLOs which represent the bulk of the exposures

(c) Weights based on relevant risk axis at portfolio level

(d) No weighting since no explicit sensitivity is attributed to these inputs

(e) Simple averaging

**TABLE OF MOVEMENTS IN LEVEL 3 FINANCIAL INSTRUMENTS**

For Level 3 financial instruments, the following movements occurred between 1 January 2013 and 30 June 2014:

In millions of euros	Financial Assets				Financial Liabilities		
	Financial instruments at fair value through profit or loss held for trading	Financial instruments designated as at fair value through profit or loss	Available-for-sale financial assets	TOTAL	Financial instruments at fair value through profit or loss held for trading	Financial instruments designated as at fair value through profit or loss	TOTAL
At 31 December 2012	13,639	4,049	9,936	27,624	(17,289)	(8,554)	(25,843)
Purchases	5,145	2,382	973	8,500			-
Issues				-	(6,963)	(8,134)	(15,097)
Sales	(2,414)	(2,383)	(1,122)	(5,919)			-
Settlements ⁽¹⁾	(1,917)	(1,111)	(701)	(3,729)	6,563	6,595	13,158
Transfers to level 3	850	12	133	995	(462)	(554)	(1,016)
Transfers from level 3	(866)	(89)	(1,551)	(2,506)	521	153	674
Gains (or losses) recognised in profit or loss with respect to transactions expired or terminated during the period	73	95	(171)	(3)	321	119	440
Gains (or losses) recognised in profit or loss with respect to unexpired instruments at the end of the period	30	(96)		(66)	113	213	326
Changes in fair value of assets and liabilities recognised directly in equity							
- Items related to exchange rate movements	(303)		(72)	(375)	300	39	339
- Changes in fair value of assets and liabilities recognised in equity			255	255			-
At 31 December 2013⁽²⁾	14,237	2,859	7,680	24,776	(16,896)	(10,123)	(27,019)
Purchases	5,506	368	1,054	6,928			-
Issues				-	(14,052)	(7,019)	(21,071)
Sales	(345)	(337)	(552)	(1,234)			-
Settlements ⁽¹⁾	(3,944)	(199)	(8)	(4,151)	10,138	6,266	16,404
Transfers to level 3	604		206	810	(57)	(1,307)	(1,364)
Transfers from level 3	(1,461)	(94)	(338)	(1,893)	347	2,782	3,129
Gains (or losses) recognised in profit or loss with respect to transactions expired or terminated during the period	(545)	(42)	(61)	(648)	899	(133)	766
Gains (or losses) recognised in profit or loss with respect to unexpired instruments at the end of the period	1,484	26		1,510	448	231	679
Changes in fair value of assets and liabilities recognised directly in equity							
- Items related to exchange rate movements	46		26	72	(59)	(15)	(74)
- Changes in fair value of assets and liabilities recognised in equity			157	157			-
At 30 June 2014	15,582	2,581	8,164	26,327	(19,232)	(9,318)	(28,550)

⁽¹⁾ For the assets, includes redemptions of principal, interest payments as well as cash inflows and outflows relating to derivatives. For the liabilities, includes principal redemptions, interest payments as well as cash inflows and outflows relating to derivatives the fair value of which is negative.

⁽²⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

Transfers have been reflected as if they had taken place at the end of the reporting period.

The Level 3 financial instruments may be hedged by other Level 1 and Level 2 instruments, the gains and losses on which are not shown in this table. Consequently, the gains and losses shown in this table are not representative of the gains and losses arising from management of the net risk on all these instruments.

**SENSITIVITY OF FAIR VALUE TO REASONABLY POSSIBLE CHANGES IN LEVEL 3 ASSUMPTIONS**

The following table summarizes those financial assets and financial liabilities classified as Level 3 for which alternative assumptions in one or more of the unobservable inputs would change fair value significantly.

The amounts disclosed are intended to illustrate the range of possible uncertainty inherent to the judgement applied when estimating Level 3 parameters, or when selecting valuation techniques. These amounts reflect valuation uncertainties that prevail at the measurement date, and even though such uncertainties predominantly derive from the portfolio sensitivities that prevailed at that measurement date, they are not predictive or indicative of future movements in fair value, nor do they represent the effect of market stress on the portfolio value.

In estimating sensitivities, BNP Paribas either remeasured the financial instruments using reasonably possible inputs, or applied assumptions based on the additional valuation adjustment policy.

For the sake of simplicity, the sensitivity on cash instruments that are not relating to securitised instruments was based on a uniform 1% shift in the price. More specific shifts were however calibrated for each class of the Level 3 securitised exposures, based on the possible ranges of the unobservable inputs.

For derivative exposures, the sensitivity measurement is based on the additional credit valuation and the parameter and model uncertainty additional adjustments related to Level 3.

Two scenarios were considered: a favourable scenario where all or portion of the additional valuation adjustment is not considered by market participants, and an unfavourable scenario where market participants would require as much as twice the additional valuation adjustments considered by BNP Paribas for entering into a transaction.

In millions of euros	30 June 2014		31 December 2013 ⁽¹⁾	
	Potential impact on income	Potential impact on equity	Potential impact on income	Potential impact on income
Treasury bills and government bonds				
Asset Backed Securities	+/-51	+/-1	+/-62	+/-3
CDOs / CLOs	+/-51		+/-62	
Other Asset Backed Securities		+/-1		+/-3
Other fixed-income securities	+/-1	+/-10	+/-2	+/-10
Equities and other variable-income securities	+/-29	+/-65	+/-32	+/-63
Repurchase agreements	+/-45		+/-44	
Derivative financial instruments	+/-1,042		+/-1,010	
Interest rate derivatives	+/-779		+/-691	
Credit derivatives	+/-107		+/-159	
Equity derivatives	+/-121		+/-125	
Other derivatives	+/-35		+/-35	
Sensitivity of Level 3 financial instruments	+/-1,168	+/-76	+/-1,150	+/-76

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



DEFERRED MARGIN ON FINANCIAL INSTRUMENTS MEASURED USING TECHNIQUES DEVELOPED INTERNALLY AND BASED ON INPUTS PARTLY UNOBSERVABLE IN ACTIVE MARKETS

Deferred margin on financial instruments (“Day One Profit”) only concerns the scope of market activities eligible for Level 3.

The day one profit is calculated after setting aside additional valuation adjustments for uncertainties as described previously and released to profit or loss over the expected period for which the inputs will be unobservable. The unamortised amount is included under “Financial instruments at fair value through profit or loss” as a reduction in the fair value of the relevant complex transactions.

In millions of euros	Deferred margin at 31 December 2013	Deferred margin on transactions of the period	Margin taken to the profit and loss account during the period	Deferred margin at 30 June 2014
Interest rate derivatives	193	53	(23)	223
Credit derivatives	177	44	(37)	184
Equity derivatives	244	110	(45)	309
Other derivatives	18	7	(7)	18
Derivative financial instruments	632	214	(112)	734



5.d INTERBANK AND MONEY-MARKET ITEMS

- **Loans and receivables due from credit institutions**

In millions of euros	30 June 2014	31 December 2013 ⁽¹⁾
On demand accounts	10,215	7,239
Loans ⁽²⁾	41,340	48,709
Repurchase agreements	3,063	1,989
Total loans and receivables due from credit institutions, before impairment	54,618	57,937
<i>of which doubtful loans</i>	590	747
Impairment of loans and receivables due from credit institutions	(338)	(392)
specific impairment	(299)	(357)
collective provisions	(39)	(35)
Total loans and receivables due from credit institutions, net of impairment	54,280	57,545

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

⁽²⁾ Loans and receivables due from credit institutions include term deposits made with central banks, which amounted to EUR 2,231 million as at 30 June 2014 (EUR 5,331 million at 31 December 2013).

- **Due to credit institutions**

In millions of euros	30 June 2014	31 December 2013 ⁽¹⁾
On demand accounts	12,273	9,485
Borrowings	61,919	68,484
Repurchase agreements	10,922	6,625
Total due to credit institutions	85,114	84,594

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



5.e CUSTOMER ITEMS

- **Loans and receivables due from customers**

In millions of euros	30 June 2014	31 December 2013 ⁽¹⁾
On demand accounts	54,813	45,776
Loans to customers	561,840	564,881
Repurchase agreements	6,293	954
Finance leases	26,544	26,180
Total loans and receivables due from customers, before impairment	649,490	637,791
<i>of which doubtful loans</i>	43,717	43,585
Impairment of loans and receivables due from customers	(25,787)	(25,336)
specific impairment	(22,444)	(21,755)
collective provisions	(3,343)	(3,581)
Total loans and receivables due from customers, net of impairment	623,703	612,455

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

- **Due to customers**

In millions of euros	30 June 2014	31 December 2013 ⁽¹⁾
On demand deposits	297,411	281,890
Term accounts and short-term notes	141,187	140,556
Regulated savings accounts	128,116	125,797
Repurchase agreements	6,149	5,254
Total due to customers	572,863	553,497

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



5.f DEBT SECURITIES AND SUBORDINATED DEBT

This note covers all debt securities in issue and subordinated debt measured at amortised cost and designated as at fair value through profit or loss.

DEBT SECURITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (note 5.a)

Issuer / Issue date	Currency	Original amount in foreign currency (millions)	Date of call or interest step-up	Interest rate	Interest step-up	Subordination ranking ⁽²⁾	Conditions precedent for coupon payment ⁽⁴⁾	Amount ⁽⁵⁾ eligible to Tier 1	Amount ⁽⁵⁾ eligible to Tier 2	30 June 2014	31 December 2013 ⁽¹⁾	
In millions of euros												
Debt securities						1					47,514	44,357
Subordinated debt								241	467	1,603	1,613	
- Redeemable subordinated debt			⁽³⁾			2		-	409	765	817	
- Perpetual subordinated debt								241	58	838	796	
BNP Paribas Fortis Dec. -07	EUR	3,000	Dec.-14	3-month Euribor +200 bp	-	5	A	241		781	748	
Others									58	57	48	

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

⁽²⁾ The subordination ranking reflects where the debt stands in the order of priority for repayment against other financial liabilities.

⁽³⁾ After agreement from the banking supervisory authority and at the issuer's initiative, these debt issues may contain a call provision authorising the Group to redeem the securities prior to maturity by repurchasing them in the stock market, via public tender offers, or in the case of private placements over the counter. Debt issued by BNP Paribas SA or foreign subsidiaries of the Group via placements in the international markets may be subject to early redemption of the capital and early payment of interest due at maturity at the issuer's discretion on or after a date stipulated in the issue particulars (call option), or in the event that changes in the applicable tax rules oblige the BNP Paribas group issuer to compensate debt-holders for the consequences of such changes. Redemption may be subject to a notice period of between 15 and 60 days, and is in all cases subject to approval by the banking supervisory authorities.

⁽⁴⁾ Conditions precedent for coupon payment:

A Coupon payments are halted should the issuer have insufficient capital or the underwriters become insolvent or when the dividend declared for Ageas shares falls below a certain threshold.

⁽⁵⁾ Given the eligibility criteria (including transitional provisions) and prudential adjustments, including the own credit risk and instruments amortisation.

The perpetual subordinated debt recognised at fair value through profit or loss mainly consist of Convertible And Subordinated Hybrid Equity-linked Securities (CASHES) issued by BNP Paribas Fortis (previously Fortis Banque) in December 2007.

The CASHES are perpetual securities but may be exchanged for Ageas (previously Fortis SA/NV) shares at the holder's sole discretion at a price of EUR 239.40. However, as of 19 December 2014, the CASHES will be automatically exchanged into Ageas shares if their price is equal to or higher than EUR 359.10 for twenty consecutive trading days. The principal amount will never be redeemed in cash. The rights of the CASHES holders are limited to the Ageas shares held by BNP Paribas Fortis and pledged to them.

Ageas and BNP Paribas Fortis have entered into a Relative Performance Note (RPN) contract, the value of which varies contractually so as to offset the impact on BNP Paribas Fortis of the relative difference between changes in the value of the CASHES and changes in the value of the Ageas shares.

On 25 January 2012, Ageas and BNP Paribas Fortis signed an agreement concerning the purchase of all perpetual subordinated notes by BNP Paribas Fortis and the partial settlement of the RPN, following which the CASHES have been partially purchased in cash, and then converted into the Ageas underlying shares.

At 30 June 2014, the net balance represents a subordinated liability of EUR 241 million that is eligible to Tier 1 capital (during the transitional period).



DEBT SECURITIES MEASURED AT AMORTISED COST

Issuer / Issue date	Currency	Original amount in foreign currency (millions)	Date of call or interest step-up	Interest rate	Interest step-up	Subordination ranking ⁽²⁾	Conditions precedent for coupon payment ⁽⁴⁾	Amount ⁽⁶⁾ eligible to Tier 1	Amount ⁽⁶⁾ eligible to Tier 2	30 June 2014	31 December 2013 ⁽¹⁾
In millions of euros											
Debt securities										190,970	186,686
- Debt securities in issue with an initial maturity of less than one year						1				99,998	95,234
Negotiable debt securities										99,998	95,234
- Debt securities in issue with an initial maturity of more than one year						1				90,972	91,452
Negotiable debt securities										79,622	78,123
Bonds										11,350	13,329
Subordinated debt								1,047	6,859	12,339	11,824
- Redeemable subordinated debt			⁽³⁾			2		73	6,083	10,537	10,085
- Undated subordinated notes			⁽³⁾					974	554	1,528	1,493
BNP Paribas SA Oct. 85	EUR	305	-	TMO - 0.25%	-	3	B		254	254	254
BNP Paribas SA Sept. 86	USD	500	-	6 month Libor + 0.075%	-	3	C		200	200	199
BNP Paribas Fortis Oct. 04	EUR	1,000	Oct.-14	4.625%	3 months Euribor + 170 bp	5	D	974		974	945
Other									100	100	95
- Participating notes ⁽⁵⁾								-	222	222	222
BNP Paribas SA July 84	EUR	337	-	⁽⁷⁾	-	4	NA		215	215	215
Other									7	7	7
- Expenses and commission, related debt								-	-	52	24

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

⁽²⁾ ⁽³⁾ see reference relating to "Debt securities at fair value through profit or loss"

⁽⁴⁾ Conditions precedent for coupon payment

B Payment of the interest is mandatory, unless the Board of Directors decides to postpone these payments after the Shareholders' General Meeting has officially noted that there is no income available for distribution, where this occurs within the 12 month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume.

C Payment of the interest is mandatory, unless the Board of Directors decides to postpone these payments after the Shareholders' General Meeting in ordinary session has validated the decision not to pay out a dividend, where this occurs within the 12 month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume. The bank has the option of resuming payment of interest arrears, even where no dividend is paid out.

D Coupons are paid in the form of other securities if Tier 1 capital stands at less than 5% of the issuer's risk-weighted assets.

⁽⁵⁾ The participating notes issued by BNP Paribas SA may be repurchased as provided for in the law of 3 January 1983. At 30 June 2014, the number of notes in the market is 1,434,092.

⁽⁶⁾ Given the eligibility criteria and prudential adjustments (including transitional provisions), including the own credit risk and instruments amortisation.

⁽⁷⁾ Depending on net income subject to a minimum of 85% of the TMO rate and a maximum of 130% of the TMO rate.

**5.g CURRENT AND DEFERRED TAXES**

In millions of euros	30 June 2014	31 December 2013 ⁽¹⁾
Current taxes	1,318	1,460
Deferred taxes	6,926	7,390
Current and deferred tax assets	8,244	8,850
Current taxes	736	815
Deferred taxes	1,980	1,662
Current and deferred tax liabilities	2,716	2,477

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

5.h ACCRUED INCOME/EXPENSE AND OTHER ASSETS/LIABILITIES

In millions of euros	30 June 2014	31 December 2013 ⁽¹⁾
Guarantee deposits and bank guarantees paid	46,843	41,009
Settlement accounts related to securities transactions	34,139	18,656
Collection accounts	382	389
Reinsurers' share of technical reserves	2,761	2,712
Accrued income and prepaid expenses	4,410	4,614
Other debtors and miscellaneous assets	21,725	21,276
Total accrued income and other assets	110,260	88,656
Guarantee deposits received	32,061	31,015
Settlement accounts related to securities transactions	34,598	19,222
Collection accounts	1,021	1,167
Accrued expense and deferred income	11,789	6,563
Other creditors and miscellaneous liabilities	23,405	20,414
Total accrued expense and other liabilities	102,874	78,381

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

5.i GOODWILL

In millions of euros	First half 2014
Carrying amount at start of period⁽¹⁾	9,846
Acquisitions	19
Divestments	(13)
Impairment recognised during the period	(3)
Exchange rates adjustments	75
Other movements	1
Carrying amount at end of period	9,925
Gross value	11,279
Accumulated impairment recognised at the end of period	(1,354)

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



Goodwill by cash-generating unit is as follows:

In millions of euros	Carrying amount	
	30 June 2014	31 December 2013 ⁽¹⁾
Goodwill		
Retail Banking	7,679	7,624
<i>Arval</i>	310	301
<i>BancWest</i>	3,645	3,620
<i>Italian Retail Banking</i>	1,214	1,214
<i>Leasing Solutions</i>	138	137
<i>Personal Finance</i>	1,214	1,196
<i>Personal Finance - partnership tested individually</i>	489	489
<i>Personal Investors</i>	389	391
<i>Turk Ekonomi Bankasi AS</i>	244	240
<i>Other</i>	36	36
Investment Solutions	1,590	1,587
<i>Insurance</i>	259	258
<i>Investment Partners</i>	161	160
<i>Real Estate</i>	374	371
<i>Securities Services</i>	410	399
<i>Wealth Management</i>	386	399
Corporate and Investment Banking	653	632
<i>Advisory and Capital Markets</i>	384	363
<i>Corporate Banking</i>	269	269
Other Activities	3	3
Total goodwill	9,925	9,846

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

5.j PROVISIONS FOR CONTINGENCIES AND CHARGES

- Provisions for contingencies and charges by type**

In millions of euros	31 December 2013 ⁽¹⁾	Net additions to provisions	Provisions used	Changes in value recognised directly in equity	Effect of movements in exchange rates and other movements	30 June 2014
Provisions for employee benefits	6,451	416	(289)	277	2	6,857
Provisions for home savings accounts and plans	78	6				84
Provisions for credit commitments	1,002	(26)	(42)		(2)	932
Provisions for litigations	2,711	224	(896)		(10)	2,029
Other provisions for contingencies and charges	1,680	308	(33)		10	1,965
Total provisions for contingencies and charges	11,922	928	(1,260)	277	-	11,867

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



5.k OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The following table presents the amounts of financial assets and liabilities before and after offsetting. This information, required by the amendment to IFRS 7 (Disclosures – Offsetting Financial Assets and Financial Liabilities) applicable as of 1st January 2013, aims to enable the comparability with the accounting treatment applicable in accordance with generally accepted accounting principles in the United States (US GAAP), which are less restrictive than IAS 32 as regards offsetting.

“Amounts set off on the balance sheet” have been determined according to IAS 32. Thus, a financial asset and a financial liability are offset and the net amount presented on the balance sheet when and only when, the Group has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Amounts set off derive mainly from repurchase agreements and derivative instruments traded with clearing houses.

The “impacts of master netting agreements and similar agreements” are relative to outstanding amounts of transactions within an enforceable agreement, which do not meet the offsetting criteria defined by IAS 32. This is the case of transactions for which offsetting can only be performed in case of default, insolvency or bankruptcy of one of the contracting parties.

“Financial instruments given or received as collateral” include guarantee deposits and securities collateral recognised at fair value. These guarantees can only be exercised in case of default, insolvency or bankruptcy of one of the contracting parties.

Regarding master netting agreements, the guarantee deposits received or given in compensation for the positive or negative fair values of financial instruments are recognised in the balance sheet in accrued income or expenses and other assets or liabilities.



In millions of euros, at 30 June 2014	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	Net amounts
Assets						
Financial instruments at fair value through profit or loss						
Trading securities	195,513		195,513			195,513
Loans	178		178			178
Repurchase agreements	250,381	(84,295)	166,086	(38,242)	(125,944)	1,900
Instruments designated as at fair value through profit or loss	74,251		74,251			74,251
Derivative financial instruments (including derivatives used for hedging purposes)	541,723	(223,262)	318,461	(262,669)	(24,528)	31,264
Loans and receivables due from customers and credit institutions	679,170	(1,187)	677,983	(2,176)	(7,095)	668,712
<i>of which repurchase agreements</i>	9,386	(30)	9,356	(2,154)	(7,095)	107
Accrued income and other assets	113,691	(3,431)	110,260		(29,216)	81,044
<i>of which guarantee deposits paid</i>	46,843		46,843		(29,216)	17,627
Other assets not subject to offsetting	363,893		363,893			363,893
TOTAL ASSETS	2,218,800	(312,175)	1,906,625	(303,087)	(186,783)	1,416,755

In millions of euros, at 30 June 2014	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	Net amounts
Liabilities						
Financial instruments at fair value through profit or loss						
Trading securities	81,317		81,317			81,317
Borrowings	3,374		3,374			3,374
Repurchase agreements	294,843	(84,295)	210,548	(37,366)	(162,720)	10,462
Instruments designated as at fair value through profit or loss	51,524		51,524			51,524
Derivative financial instruments (including derivatives used for hedging purposes)	541,955	(223,262)	318,693	(262,669)	(30,279)	25,745
Due to customers and to credit institutions	659,164	(1,187)	657,977	(3,052)	(13,193)	641,732
<i>of which repurchase agreements</i>	17,101	(30)	17,071	(3,030)	(13,193)	848
Accrued expense and other liabilities	106,305	(3,431)	102,874		(24,068)	78,806
<i>of which guarantee deposits received</i>	32,061		32,061		(24,068)	7,993
Other liabilities not subject to offsetting	392,048		392,048			392,048
TOTAL LIABILITIES	2,130,530	(312,175)	1,818,355	(303,087)	(230,260)	1,285,008



In millions of euros, at 31 December 2013 ⁽¹⁾	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	Net amounts
Assets						
Financial instruments at fair value through profit or loss						
Trading securities	157,735		157,735			157,735
Loans	445		445			445
Repurchase agreements	224,516	(72,925)	151,591	(39,879)	(109,137)	2,575
Instruments designated as at fair value through profit or loss	68,185		68,185			68,185
Derivative financial instruments (including derivatives used for hedging purposes)	593,513	(279,390)	314,123	(267,633)	(21,557)	24,933
Loans and receivables due from customers and credit institutions	670,848	(848)	670,000	(796)	(2,119)	667,085
<i>of which repurchase agreements</i>	2,943		2,943	(774)	(2,119)	50
Accrued income and other assets	90,791	(2,135)	88,656		(25,380)	63,276
<i>of which guarantee deposits paid</i>	41,009		41,009		(25,380)	15,629
Other assets not subject to offsetting	359,787		359,787			359,787
TOTAL ASSETS	2,165,820	(355,298)	1,810,522	(308,308)	(158,193)	1,344,021

In millions of euros, at 31 December 2013 ⁽¹⁾	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	Net amounts
Liabilities						
Financial instruments at fair value through profit or loss						
Trading securities	69,792		69,792			69,792
Borrowings	3,758		3,758			3,758
Repurchase agreements	271,829	(72,925)	198,904	(38,362)	(152,625)	7,917
Instruments designated as at fair value through profit or loss	47,342		47,342			47,342
Derivative financial instruments (including derivatives used for hedging purposes)	592,968	(279,390)	313,578	(267,633)	(25,229)	20,716
Due to customers and to credit institutions	638,939	(848)	638,091	(2,313)	(9,115)	626,663
<i>of which repurchase agreements</i>	11,879		11,879	(2,291)	(9,115)	473
Accrued expense and other liabilities	80,516	(2,135)	78,381		(21,925)	56,456
<i>of which guarantee deposits received</i>	31,015		31,015		(21,925)	9,090
Other liabilities not subject to offsetting	369,721		369,721			369,721
TOTAL LIABILITIES	2,074,865	(355,298)	1,719,567	(308,308)	(208,894)	1,202,365

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).



6. ADDITIONAL INFORMATION

6.a CHANGES IN SHARE CAPITAL AND EARNINGS PER SHARE

- **Ordinary shares issued by BNP Paribas and held by the Group**

	Proprietary transactions		Trading transactions ⁽¹⁾		Total	
	Number of shares	Carrying amount (in millions of euros)	Number of shares	Carrying amount (in millions of euros)	Number of shares	Carrying amount (in millions of euros)
Shares held at 31 December 2012	3,497,676	165	(1,365,449)	(58)	2,132,227	107
Acquisitions	1,687,783	72			1,687,783	72
Disposals	(1,658,783)	(71)			(1,658,783)	(71)
Shares delivered to employees	(675,048)	(29)			(675,048)	(29)
Other movements	(29,209)	(1)	431,575	19	402,366	18
Shares held at 30 June 2013	2,822,419	136	(933,874)	(39)	1,888,545	97
Acquisitions	958,418	47			958,418	47
Disposals	(980,918)	(46)			(980,918)	(46)
Shares delivered to employees	(977)	-			(977)	-
Other movements	-	1	558,294	17	558,294	18
Shares held at 31 December 2013	2,798,942	138	(375,580)	(22)	2,423,362	116
Acquisitions	296,795	16			296,795	16
Disposals	(257,239)	(14)			(257,239)	(14)
Shares delivered to employees	(773,316)	(32)			(773,316)	(32)
Other movements			3,135,827	159	3,135,827	159
Shares held at 30 June 2014	2,065,182	108	2,760,247	137	4,825,429	245

⁽¹⁾ Transactions realised in the framework of an activity of trading and arbitrage transactions on equity indices.

At 30 June 2014, the BNP Paribas Group was a net buyer of 4,825,429 BNP Paribas shares representing an amount of EUR 245 million, which was recognised as a reduction in equity.

Under the Bank's market-making agreement relating to the BNP Paribas share on the Italian market made with Exane BNP Paribas, and in line with the Code of Ethics recognised by the AMF, BNP Paribas SA bought back 296,795 shares in 2014 at an average share price of EUR 55.40, and sold 257,239 shares at an average share price of EUR 56.12. At 30 June 2014, 195,888 shares worth EUR 10.6 million were held by BNP Paribas under this agreement.

From 1 January 2014 to 30 June 2014, 773,316 shares were delivered following the definitive award of performance shares to their beneficiaries.



- **Preferred shares and Undated Super Subordinated Notes eligible as Tier 1 regulatory capital**

- Preferred shares issued by the Group's foreign subsidiaries

In January 2003, BNP Paribas Capital Trust VI, a subsidiary under the exclusive control of the Group, had made a EUR 700 million issue of non-voting undated non-cumulative preferred shares governed by the laws of the United States, which did not dilute BNP Paribas ordinary shares. The shares paid a fixed-rate dividend for a period of ten years. They were redeemable after a ten-year period, and thereafter at each coupon date. These shares were redeemed in the first half of 2013.

In 2003 and 2004, the LaSer-Cofinoga sub-group, which was proportionally consolidated by BNP Paribas until 1 January 2013, made three issues of undated non-voting preferred shares through special purpose entities governed by UK law and exclusively controlled by the LaSer-Cofinoga sub-group. By applying IFRS 11 related to joint arrangements, the Group consolidated LaSer under the equity method as of 1 January 2013, thus no longer recognising in minority interests the equity subscribed via these issues, nor the remuneration paid to holders of these shares.

- Undated Super Subordinated Notes issued by BNP Paribas SA

BNP Paribas SA has issued Undated Super Subordinated Notes which pay a fixed or floating rate coupon and are redeemable at the end of a fixed period and thereafter at each coupon date. Some of these issues will pay a coupon indexed to Euribor or Libor if the notes are not redeemed at the end of this period.

On 11 September 2013, on its first call date, a September 2008 issue was redeemed. This issue amounted to EUR 650 million and paid a fixed rate coupon of 8.667%.



The following table summarises the characteristics of these various issues:

Date of issue	Currency	Amount (in millions of currency units)	Coupon payment date	Rate and term before 1st call date	Rate after 1st call date
June 2005	USD	1,070	semi-annual	5.186% 10 years	USD 3-month Libor + 1.680%
October 2005	EUR	1,000	annual	4.875% 6 years	4.875%
October 2005	USD	400	annual	6.25% 6 years	6.250%
April 2006	EUR	549	annual	4.73% 10 years	3-month Euribor + 1.690%
April 2006	GBP	450	annual	5.945% 10 years	GBP 3-month Libor + 1.130%
July 2006	EUR	150	annual	5.45% 20 years	3-month Euribor + 1.920%
July 2006	GBP	163	annual	5.954% 10 years	GBP 3-month Libor + 1.810%
April 2007	EUR	638	annual	5.019% 10 years	3-month Euribor + 1.720%
June 2007	USD	600	quarterly	6.5% 5 years	6.50%
June 2007	USD	1,100	semi-annual	7.195% 30 years	USD 3-month Libor + 1.290%
October 2007	GBP	200	annual	7.436% 10 years	GBP 3-month Libor + 1.850%
June 2008	EUR	500	annual	7.781% 10 years	3-month Euribor + 3.750%
September 2008	EUR	100	annual	7.57% 10 years	3-month Euribor + 3.925%
December 2009	EUR	2	quarterly	3-month Euribor + 3.750% 10 years	3-month Euribor + 4.750%
December 2009	EUR	17	annual	7.028% 10 years	3-month Euribor + 4.750%
December 2009	USD	70	quarterly	USD 3-month Libor + 3.750% 10 years	USD 3-month Libor + 4.750%
December 2009	USD	0.5	annual	7.384% 10 years	USD 3-month Libor + 4.750%
Total euro-equivalent value at 30 June 2014		6,599 ⁽¹⁾			

⁽¹⁾ Net of shares held in treasury by Group entities

BNP Paribas has the option of not paying interest due on these Undated Super Subordinated Notes if no dividends were paid on BNP Paribas SA ordinary shares or on Undated Super Subordinated Note equivalents in the previous year. Unpaid interest is not carried forward.

The contracts relating to these Undated Super Subordinated Notes contain a loss absorption clause. Under the terms of this clause, in the event of insufficient regulatory capital – which is not fully offset by a capital increase or any other equivalent measure – the nominal value of the notes may be reduced in order to serve as a new basis for the calculation of the related coupons until the capital deficiency is made up and the nominal value of the notes is increased to its original amount. However, in the event of the liquidation of BNP Paribas SA, the amount due to the holders of these notes will represent their original nominal value irrespective of whether or not their nominal value has been reduced.

The proceeds from these issues are recorded in equity under “Capital and retained earnings”. In accordance with IAS 21, issues denominated in foreign currencies are recognised at their historical value based on their translation into euros at the issue date. Interest on the instruments is treated in the same way as dividends.

At 30 June 2014, the BNP Paribas Group held EUR 30 million of Undated Super Subordinated Notes which were deducted from shareholders’ equity.



- **Earnings per share**

Basic earnings per share are calculated by dividing the net income for the period attributable to holders of ordinary shares by the weighted average number of ordinary shares outstanding during the period. The net income attributable to ordinary shareholders is determined by deducting the net income attributable to holders of preferred shares.

Diluted earnings per share correspond to the net income for the year attributable to holders of ordinary shares, divided by the weighted average number of shares outstanding as adjusted for the maximum effect of the conversion of dilutive equity instruments into ordinary shares. In-the-money stock subscription options are taken into account in the diluted earnings per share calculation, as are performance shares granted under the Global Share-based Incentive Plan. Conversion of these instruments would have no effect on the net income figure used in this calculation.

	First half 2014	First half 2013 ⁽¹⁾
Net profit / (loss) used to calculate basic and diluted earnings per ordinary share (in millions of euros) ⁽²⁾	(2,765)	3,214
Weighted average number of ordinary shares outstanding during the year	1,242,909,972	1,240,768,354
Effect of potentially dilutive ordinary shares	2,525,027	2,481,917
- Stock subscription option plan	694,130	390,552
- Performance share attribution plan	1,830,897	2,091,365
- Stock purchase plan		
Weighted average number of ordinary shares used to calculate diluted earnings per share	1,245,434,999	1,243,250,271
Basic earnings/(loss) per share (in euros)	(2.22)	2.59
Diluted earnings/(loss) per share (in euros)	(2.22)	2.59

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

⁽²⁾ Net profit/(loss) used to calculate basic and diluted earnings per share is net profit/(loss) attributable to equity shareholders adjusted for the remuneration on the Undated Super Subordinated Notes issued by BNP Paribas SA (treated as preferred share equivalents), which for accounting purposes is handled as dividends.

The dividend per share paid in 2014 out of the 2013 net income amounted to EUR 1.50, unchanged as compared with the dividend paid in 2013 out of the 2012 net income.



6.c CHANGES IN THE GROUP'S INTEREST AND MINORITY INTERESTS IN THE CAPITAL AND RETAINED EARNINGS OF SUBSIDIARIES

- **Internal restructuring that led to a change in minority shareholders' interest in the equity of subsidiaries**

During the first semester 2014, no internal restructuration has been led.

- **Acquisitions of additional interests and partial sales of interests leading to changes in minority interests in the equity of subsidiaries**

In millions of euros	First half 2014	
	Attributable to shareholders	Minority interests
BNP Paribas Bank Polska SA		
Change in BNP Paribas' interest from 99.83% to 84.94%, due to a capital increase of BNP Paribas Bank Polska SA, fully subscribed by external investors.	(15)	67
Others	11	(11)
Total	(4)	56

- **Commitments to repurchase minority shareholders' interests**

In connection with the acquisition of certain entities, the Group granted minority shareholders put options on their holdings at a predetermined price. The total value of these commitments, which are recorded as a reduction in shareholders' equity, amounts to EUR 783 million at 30 June 2014, compared with EUR 773 million at 31 December 2013 (of which EUR 668 million in relation with the acquisition of control over the TEB ensemble).

The Galeries Lafayette Group and BNP Paribas Personal Finance jointly hold Laser Group since 2005. At the end of 2012, Galeries Lafayette announced its intention to exercise its option to sell its 50% interest in this joint venture to BNP Paribas Personal Finance.

On 25 July 2014, BNP Paribas Personal Finance purchased the Galeries Lafayette Group's participation in Laser.

BNP Paribas Group will fully consolidate Laser Group during the second half of 2014.

6.d BUSINESS COMBINATIONS

- **Operations realised during the first half of 2014**

No significant business combination occurred during the first half of 2014.

- **Operations realised during the first half of 2013**

No significant business combination occurred during the first half of 2013.



6.e FAIR VALUE OF FINANCIAL INSTRUMENTS CARRIED AT AMORTISED COST

The information supplied in this note must be used and interpreted with the greatest caution for the following reasons:

- These fair values are an estimate of the value of the relevant instruments as at 30 June 2014. They are liable to fluctuate from day to day as a result of changes in various parameters, such as interest rates and credit quality of the counterparty. In particular, they may differ significantly from the amounts actually received or paid on maturity of the instrument. In most cases, the fair value is not intended to be realised immediately, and in practice might not be realised immediately. Consequently, this fair value does not reflect the actual value of the instrument to BNP Paribas as a going concern;
- Most of these fair values are not meaningful, and hence are not taken into account in the management of the commercial banking activities which use these instruments;
- Estimating a fair value for financial instruments carried at historical cost often requires the use of modelling techniques, hypotheses and assumptions that may vary from bank to bank. This means that comparisons between the fair values of financial instruments carried at historical cost as disclosed by different banks may not be meaningful;
- The fair values shown below do not include the fair values of finance lease transactions, non-financial instruments such as property, plant and equipment, goodwill and other intangible assets such as the value attributed to demand deposit portfolios or customer relationships. Consequently, these fair values should not be regarded as the actual contribution of the instruments concerned to the overall valuation of the BNP Paribas Group.

In millions of euros, at 30 June 2014	Estimated fair value				Carrying value
	Level 1	Level 2	Level 3	Total	
FINANCIAL ASSETS					
Loans and receivables due from credit institutions (note 5.d)		54,078	105	54,183	54,280
Loans and receivables due from customers (note 5.e) ⁽¹⁾	793	58,175	547,931	606,899	598,188
Held-to-maturity financial assets	10,752		44	10,796	9,609
FINANCIAL LIABILITIES					
Due to credit institutions (note 5.d)		85,264		85,264	85,114
Due to customers (note 5.e)		573,652		573,652	572,863
Debt securities (note 5.f)	67,055	125,096		192,151	190,970
Subordinated debt (note 5.f)	3,380	8,564		11,944	12,339

⁽¹⁾ Finance leases excluded



In millions of euros, at 31 December 2013 ⁽¹⁾	Estimated fair value				Carrying value
	Level 1	Level 2	Level 3	Total	
FINANCIAL ASSETS					
Loans and receivables due from credit institutions (note 5.d)		57,348	109	57,457	57,545
Loans and receivables due from customers (note 5.e) ⁽²⁾	3,655	41,587	547,396	592,638	587,258
Held-to-maturity financial assets	10,861	130	75	11,066	9,881
FINANCIAL LIABILITIES					
Due to credit institutions (note 5.d)		84,663		84,663	84,594
Due to customers (note 5.e)		554,303		554,303	553,497
Debt securities (note 5.f)	69,096	119,270		188,366	186,686
Subordinated debt (note 5.f)	3,774	7,468		11,242	11,824

⁽¹⁾ Restated according to IFRS 10 and 11 and the amendment to IAS 32 (see notes 1.a and 2).

⁽²⁾ Finance leases excluded

The valuation techniques and assumptions used by BNP Paribas ensure that the fair value of financial assets and liabilities carried at amortised cost is measured on a consistent basis throughout the Group. Fair value is based on prices quoted in an active market when these are available. In other cases, fair value is determined using valuation techniques such as discounting of estimated future cash flows for loans, liabilities and held-to-maturity financial assets, or specific valuation models for other financial instruments as described in note 1, "Summary of significant accounting policies applied by the BNP Paribas Group". The description of the fair value hierarchy levels is also presented in the accounting principles (note 1.c.10). In the case of loans, liabilities and held-to-maturity financial assets that have an initial maturity of less than one year (including demand deposits) or of most regulated savings products, fair value equates to carrying amount. These instruments have been classified in Level 2, except for loans to customers, which are classified in Level 3.

6.f CONTINGENT LIABILITIES: LEGAL PROCEEDINGS AND ARBITRATION

Legal action has been taken against several Algerian and international banks, including BNP Paribas El Djazair, a BNP Paribas SA subsidiary, for administrative errors in processing international trade financing applications. BNP Paribas El Djazair has been accused of non-compliance with foreign exchange regulations in seven cases before Algerian courts. BNP Paribas El Djazair was ordered by a lower court to pay fines of approximately EUR 200 million. Three of these cases were subsequently overturned on appeal, including the case involving the most significant amount (EUR 150 million). Two other appeals rulings have upheld fines totalling EUR 52 million. All of these rulings have been appealed before the Cassation Court, and execution has been suspended pending the outcome of these appeals pursuant to Algerian law. BNP Paribas El Djazair will continue to vigorously defend itself before the Algerian courts with a view to obtaining recognition of its good faith towards the authorities, which suffered no actual damage.

On 27 June 2008, the Republic of Iraq filed a lawsuit in New York against approximately 90 international companies that participated in the oil-for-food ("OFF") programme and against BNP Paribas as holder of the OFF account on behalf of the United Nations. The complaint alleged, notably, that the defendants conspired to defraud the OFF programme, thereby depriving the Iraqi people of more than USD 10 billion in food, medicine and other humanitarian goods. The complaint also contended that BNP Paribas breached purported fiduciary duties and contractual obligations created by the banking services agreement binding BNP Paribas and the United Nations. The complaint was pleaded under the US Racketeer Influenced and Corrupt Organisations Act ("RICO") which allows treble damages if damages are awarded. The defendants, including BNP Paribas, moved to dismiss the action in its entirety on a number of different legal grounds. On 6 February 2013, the complaint was dismissed by the United States District Court Southern District of New York (which means that the



plaintiff does not have the opportunity to re-file an amended complaint). On 15 February 2013, the Republic of Iraq filed a notice of appeal before the United States Court of Appeals for the Second Circuit.

The Bank and certain of its subsidiaries are defendants in several actions pending before the United States Bankruptcy Court Southern District of New York brought by the Trustee appointed for the liquidation of Bernard L. Madoff Investment Securities LLC (“BLMIS”). These actions, known generally as “clawback claims”, are similar to those brought by the BLMIS Trustee against numerous institutions, and seek recovery of amounts allegedly received by the BNP Paribas entities from BLMIS or indirectly through BLMIS-related “feeder funds” in which BNP Paribas entities held interests. The BLMIS Trustee claims in these actions that the amounts which BNP Paribas entities received are avoidable and recoverable under the U.S. Bankruptcy Code and New York state law. In the aggregate, the amounts sought to be recovered in these actions approximates USD 1.3 billion. BNP Paribas has substantial and credible defenses to these actions and is defending against them vigorously.

Various legal disputes and enquiries are ongoing relating to the restructuring of the Fortis Group, now Ageas, of which BNP Paribas Fortis is no longer part, and to events having occurred before BNP Paribas Fortis became part of the BNP Paribas Group. Among these disputes are litigations brought by shareholder groups in The Netherlands and Belgium against (among others) Ageas and BNP Paribas Fortis, in the context of the capital increase of Fortis (now Ageas) completed in October 2007 in connection with the acquisition of ABN Amro Bank N.V. and the subsequent communication on the subprimes exposure. The Bank is vigorously defending itself in these proceedings. Lately, a Court confirmed that Ageas was liable for mismanagement regarding its communication. The possibility cannot be ruled out that the outcome of such litigations or investigations might have an impact on BNP Paribas Fortis.

Regulatory and law enforcement authorities in multiple jurisdictions are conducting investigations or making inquiries of a number of financial institutions regarding trading on the foreign exchange markets, including, among other things, possible collusion among financial institutions to manipulate certain benchmark currency exchange rates. The Bank has to date received requests for information in this respect from regulatory and law enforcement authorities in the United Kingdom, the United States and several countries in the Asia-Pacific region. The Bank is cooperating with the investigations and inquiries and responding to the information requests. Moreover the bank is conducting its own internal review of foreign exchange trading. The Bank is not currently in a position to predict the outcome of these investigations and proceedings or their potential impact.

The Bank, along with eleven other financial institutions, was named as a defendant in a consolidated civil action filed in March 2014 in the U.S. District Court for the Southern District of New York on behalf of a purported class of plaintiffs alleging manipulation of foreign exchange markets. The plaintiffs allege in particular that the defendants colluded to manipulate the WM/Reuters rate (WMR), thereby causing the putative classes to suffer losses in connection with WMR-based financial instruments. The plaintiffs assert U.S. federal and state antitrust claims and claims for unjust enrichment, and seek compensatory damages, treble damages where authorized by statute, restitution, and declaratory and injunctive relief. The Bank and its co-defendants have filed a motion to dismiss the consolidated complaint, and that motion is pending. The Bank is vigorously contesting the allegations in the lawsuit.